



2019 WORLD PORTS CONFERENCE

Welcome to Guangzhou Port

Dear members of the International Association of Ports and Harbors, colleagues and friends , with the approaching of IAPH GUANGZHOU 2019 World Ports Conference , as the host for the Conference, we sincerely invite you to attend the Conference to be held in Guangzhou Baiyun International Convention Center during May 6th to 10th , 2019. The theme of this conference will be "Collaborate Now, Create Future". We will introduce and discuss related topics such as "The New Pattern of World Economy and the Future Trend of Global Trade", and extend the topics to the leading role of Chinese Internet economy and new driving energy brought by the Belt and Road Initiative to the global economy. Six thematic forums will be set up. The Belt and Road theme exhibition and port shipping exhibition will be held, aiming to introduce the cooperation policy to the whole world under the Belt and Road Initiative. Exhibition Area will showcase the Innovative technologies and services in the development of shipping. Around 1,000 participants is expected to attend the Conference from various countries in the port, logistics and maritime sectors, including IAPH members, government officials, company executives, professionals, operators, consultants, journalists, bankers and fund managers.

Guangzhou is a city with a history of 2,000 years. The port and the city witnesses each other's prosperity. Since ancient times, it has been an important port for China's foreign trade. Guangzhou has a profound history and culture of food, commerce, folklore, crafts, etc. It is the pioneer in the development of China's port history, and is also the host of various international events and world-class conferences including the Asian Games and World Fortune Forum and World Route Development Forum. IAPH GUANGZHOU 2019 World Ports Conference will let friends from all over the world experience the charm of Guangzhou City and China's history and culture.

Hereby, we cordially invite you to Guangzhou, China to participate in IAPH GUANGZHOU 2019 World Ports Conference and Exhibition in 2019. We will spare no effort to provide you with a perfect platform in social, commercial, display and entertainment. We look forward to having you as a part of this conference and leaving the most unforgettable memories in your heart.

The IAPH Guangzhou 2019 World Ports Conference

Organizing Committee

Aug 1st 2018

GUANGZHOU PORT

Guangzhou Port is located in the Pearl River estuary and the center of the Pearl River Delta area. Its water area covers five cities, namely Guangzhou, Dongguan, Shenzhen, Zhongshan, Zhuhai. Guangzhou Port consists of the harbor and the river port. The harbor has four parts, the Inner Port Area, the Whampoa Port Area, Xinsha Port Area and Nansha Port Area as well as the Pearl River Estuary anchorage. Its coastline is more than 400 kilometres and the planned port coastline is 108 kilometers, among which 60 kilometres are in use. The river port is one of the important river ports in Guangdong Province and it includes the Panyu Port Area, Wuhe Port Area and Xintang Port Area.



Guangzhou Port is an important hub for national integrated transport system, one of the major coastal ports and container mainline ports in China. It is also the main transshipment port for energy and supplies, important raw materials and trade goods in Guangdong Province. It is a strong pillar for South China and Southwest China to connect the international market and participate in the competition and cooperation of the international economy.

WHAMPOA OLD PORT

Whampoa Old Port is the starting point of the Ancient Maritime Silk Road. As early as the Qin and Han Dynasties (2,000 years ago), the Port had frequent maritime trade activities with other countries. In the Tang and Song Dynasties (1300 years ago), the shipping line to foreign countries from Guangzhou is the world's longest ocean route. In the Song and Yuan era, more than 140 countries and regions had trade links with Guangzhou. During the Qing Dynasty, Thirteen Trades Monopoly was the sole port in China and it took over the whole country's foreign trade.



BUILDING INTERNATIONAL SHIPPING HUB

Currently, Guangzhou is actively building itself into an international shipping center and shipping hub. Guangzhou Port will focus on improving business environment, port infrastructure and the collection and distribution system as well as promoting the modern shipping logistics and service industry for a smart, green and safe port. To deepen international exchange and collaboration, Guangzhou Port has established seaborne trade relationship with over 400 ports in more than 100 countries and regions and established Sister-Port relationship with 44 ports.



UPGRADING MODERN SHIPPING SERVICE INDUSTRY

Thanks to the advantage of Nansha Port Area with rich sources , Guangzhou Port will integrate the shipping service marketing sources within the range of Pan-Pearl River Delta. Moreover, Guangzhou Port will promote the construction of the Logistics Park, Bonded Port Area, and the development of port-vicinity industry. Guangzhou Port will dedicate to constructing comprehensive pilot zone for the international shipping in GD-HK-MC and build itself into a clustering area with advanced shipping elements.

CAPACITY



Guangzhou Port has completed the construction of a group of large-scale specialized berths successively, including: the phase I , II and III of Nansha Port Area, Ro-Ro Terminal of Shazai Island, Petroleum & Chemical Terminal of Xiaohu. Guangzhou Port has direct shipping lines to Europe, North America, Australia, the Red Sea, and Southeast Asia, etc. It has initially formed the special waterway transportation system for container, coal, petrochemical, Ro-Ro vehicle, and grain etc.

LOCATION

Guangzhou Port is located at the geometrical center of the Pearl River Delta, with its 1 hour logistics circle with less than 100 km radius covering the Pearl River Delta region .The construction of the Navigational Channel Phase II and III Project qualifies the navigational channel, which was dredged to -17 meters, to accommodate the world's largest container ships.

DISPATCHING SYSTEM

Superior area environment provided economic hinterland and vast space for the port where the waterways, railways, highways and airlines conjoin. With the exceptional advantages, the port has spread services to Southeast Asia, connecting with international transportation network of navigation, aviation, railway and highway.



DEVELOPMENT OF NANSHA PORT AREA

Guangzhou Port is implementing the strategy of Expanding to the South of Guangzhou, and dedicating to accelerating the development of Nansha Port Area. At present, Nansha Port Area has 16 deep-water berths for containers. It can receive the world's biggest container vessels. Nansha Port Area has completed 300,000 DWT Ship-building Base. Rapid development has been attained in the operation of the Nansha Pilot Free Trade Zone, the Nansha Bonded Port Area and the Bonded Logistics Park.

STRENGTHENING PUBLIC SERVICE



Guangzhou Port centralized the management on the navigation channel, pilot, anchorage and communication scheduling, which ensure the order of inbound and outbound vessels and navigation safety. The application systems for administrative management are adopted to realize the real-time dynamic monitoring. The transportation of materials for important and emergent needs has been strongly secured.



石油化工 PETROCHEMICAL

码头长度: 10118 米
泊位个数: 87 个
设计能力: 6069 万吨
Length of berth: 10118 meters
Berth: 87
Designed capacity: 60,690,000 tons



汽车 RO-RO VEHICLE

码头长度: 769 米
泊位个数: 4 个
设计能力: 63 万辆
Length of berth: 769 meters
Berth: 4
Designed capacity: 630,000



邮轮 CRUISE

2016 年,南沙港区开通国际邮轮航线,全年共完成邮轮靠泊 104 艘次,邮轮旅客吞吐量达 32.6 万人次,邮轮旅客规模跃居全国第三位。
Nansha Port Area opened the international cruise routes in 2016. It achieved 326,000 passengers with 104 calls, ranking 3rd in China.



粮食 GRAIN

码头长度: 2353 米
泊位个数: 21 个
设计能力: 1968 万吨
Length of berth: 2353 meters
Berth: 21
Designed capacity: 19,680,000 tons

煤炭 COAL

码头长度: 3703 米
泊位个数: 36 个
设计能力: 6413 万吨
Length of berth: 3703 meters
Berth: 36
Designed capacity: 64,130,000 tons

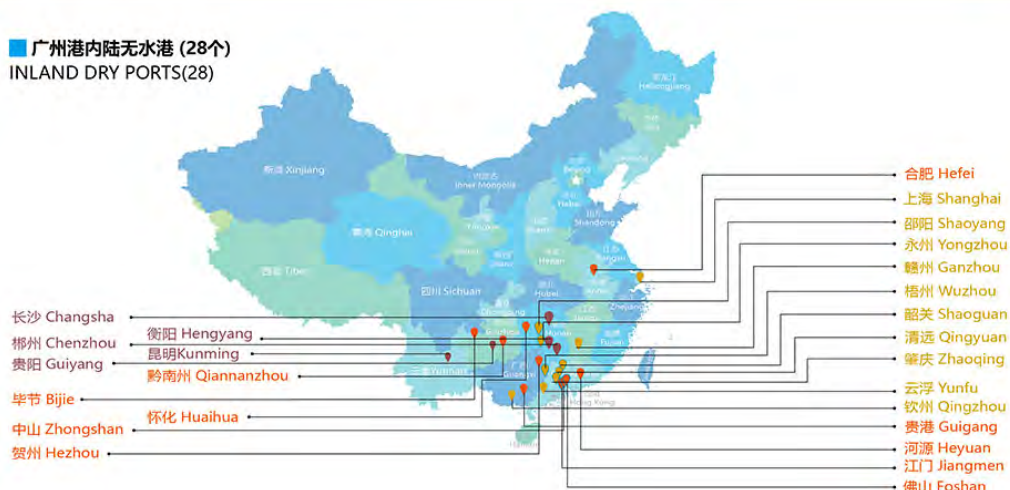


集装箱 CONTAINER

码头长度: 11109 米
泊位个数: 75 个
设计能力: 1384 万 TEU
Length of berth: 11109 meters
Berth: 75
Designed capacity: 13,840,000 TEU



■ 广州港内陆无水港 (28个)
INLAND DRY PORTS(28)



广州港货物吞吐量增长图
MAP OF CARGO HANDLING GROWTH
FOR PORT OF GUANGZHOU



广州港集装箱吞吐量增长图
MAP OF VOLUME OF CONTAINER GROWTH
FOR PORT OF GUANGZHOU



大会日程

Conference schedule

| Date 日期 | Time 时间 | Contents 内容 | | Venue 地点 |
|----------------------|---------------|---|--|------------------------------|
| Mon 周一 06/05/2019 | | | | |
| | daytime 白天 | Pre-conference tour(s) 会前参观活动 | | |
| | 18:00-20:00 | Board dinner meeting 董事会晚餐会 | | Yangcheng Room 羊城厅 |
| Tue 周二 07/05/2019 | | | | |
| | 08:30-10:30 | Council meeting 理事会会议 | | Meeting Room 三层会议室 3306 |
| | 10:30-12:30 | Women's Forum 妇女论坛 | | Zhongshan Room 中山厅 4202 |
| | 12:30-14:00 | Regional lunch meetings (6) 区域午餐会 (6个) | Africa 非洲 | Meeting Room 三层会议室 3303 |
| | | | America, Central and South 中美洲及南美洲 | Meeting Room 三层会议室 3305 |
| | | | America, North 北美洲 | Meeting Room 三层会议室 3311 |
| | | | Asia, South/West, East and Middle East 西 / 南亚，东亚及中东地区 | Meeting Room 三层会议室 3312 |
| | | | Asia, South East and Oceania 东南亚及大洋洲 | Meeting Room 三层会议室 3313 |
| | | | Europe 欧洲 | Meeting Room 三层会议室 3315 |
| | 12:30-14:00 | Buffet Lunch 自助午餐 | | Oriental Hall 东方厅 |
| | 14:00-17:00 | Technical sessions (3) 技术委 员会分组 会议 (3个) | Infrastructure and Operations “基础设施及营运” | Meeting Room 三层会议室 3307 |
| | | | Environment, Legal Safety and Security “环境，法律安全及保障” | Meeting Room 三层会议室 3308 |
| | | | Governance and Community “治理与社区” | Meeting Room 三层会议室 3309 |
| | 15:30-16:30 | Visit to the Guangzhou Urban Planning Exhibition Centre 参观广州城市规划展览中心 | | / |
| | 18:30-21:00 | Welcome Dinner 招待晚宴 | | Oriental Hall 东方厅 (3号楼二层) |

| Date 日期 | Time 时间 | Contents 内容 | | Venue 地点 |
|-------------------|-------------|--|---|--|
| Wed 周三 08/05/2019 | | | | |
| | 09:00-09:45 | Opening ceremony 开幕式 | Warming-up show 预热表演 | Century Convention Hall 世纪大会堂（4号楼一层） |
| | | | Video Greeting 视频信息 | |
| | | | Speech by Guest 嘉宾致辞 | |
| | 09:45-10:30 | Opening exhibition 展区开幕 | Exhibition visit 巡展 | Zhujiang Hall (exhibition area) 珠江厅（3号楼二层） |
| | | | Tea break 茶歇 | |
| | 10:30-12:30 | Keynote speeches 主旨演讲 | | Century Convention Hall 世纪大会堂（4号楼一层） |
| | 12:30-14:00 | Sister-port Agreement Signing Ceremony between Guangzhou Port and Suva Port 广州港与苏瓦港友好港签约仪式 | | Yangcheng Room 羊城厅（2号楼一层） By Invitation Only 仅限受邀嘉宾 |
| | | Sister-port Agreement Signing Ceremony between Guangzhou Port and Porto do Açú 广州港与阿苏港友好港签约仪式 | | |
| | | Sister-port Agreement Signing Ceremony between Guangzhou Port Authority and PT Pelabuhan Indonesia II (Persero) 广州港与印尼第二港务集团友好港签约仪式 | | |
| | | Reserved Lunch for 'Circle of Sister Ports' of Guangzhou Port Authority 广州港“港口朋友圈”预约午餐 | | |
| | | General Buffet-Lunch 自助午餐 | | Oriental Hall 东方厅（3号楼二层） |
| | 14:00-15:30 | Break-out sessions (parallel) 平行分论坛 | The Belt and Road Initiative: New Opportunities For Ports 一带一路倡议带来新机遇 | Dongguan Room 东莞厅（3号楼二层） |
| | | | The Challenges of New and Disruptive Technologies to Ports and People 新技术给港口业界带来的新挑战 | Qinghe Hall 清和厅（1号楼一层） |
| | 15:30-16:00 | Tea break 茶歇 | | |

| Date 日期 | Time 时间 | Contents 内容 | | Venue 地点 |
|-------------------|-------------|---|--|---|
| Wed 周三 08/05/2019 | | | | |
| | 16:00-17:15 | Plenary session 全体大会 | An Integrated Approach to Sustainable Port Development 港口可持续发展 | Century Convention Hall 世纪大会堂（4号楼一层） |
| | 17:15-17:30 | Super Talking 演讲专场 | | Century Convention Hall 世纪大会堂（4号楼一层） |
| | 18:00-19:00 | Bus transfer to Canton Tower 乘车到广州塔 | | |
| | 19:00-20:00 | Welcome Reception 欢迎酒会 | | Canton Tower (Second Floor) 广州塔二层 |
| | 20:00-21:30 | Pearl River Night Tour 珠江夜游 | | Pearl River 珠江 |
| Thu 周四 09/05/2019 | | | | |
| | 09:00-10:30 | Break-out sessions (parallel) 平行分论坛 | Bay Area Ports and City Integrated Development 湾区港口与城市融合发展 | Zhongshan Room 中山厅 (3号楼二层) |
| | | | New Modes of Cross-border Trade and Legal Aspects of E-commerce 跨境贸易新模式与电子商务的法律问题 | Shantou Room 汕头厅（3号楼二层） |
| | 10:30-11:00 | Tea break 茶歇 | | public areas 公共区域 |
| | 11:00-12:30 | Break-out sessions (parallel) 平行分论坛 | China and the World's Emerging Cruise Markets 中国和世界新兴邮轮市场 | YangjiangRoom 阳江厅（3号楼二层） |
| | | | Reducing Energy Consumption and Emissions in Ports 港口节能减排 | Foshan Room 佛山厅（3号楼二层） |
| | 12:30-14:00 | Buffet Lunch 自助午餐 | | Oriental Hall 东方厅 |
| | 14:00-15:00 | Closing Panel Discussion (Collaborate Now, Create Future) 闭幕小组讨论（开放合作，共享未来） | | Qinghe Hall 清和厅（1号楼一层） |
| | 15:00-15:30 | Closing Ceremony 闭幕式 | | Qinghe Hall 清和厅（1号楼一层） |
| | 15:30-16:00 | Tea break 茶歇 | | public areas 公共区域 |
| | 16:00-17:30 | Annual General Meeting 年度理事会 | | Qinghe Hall 清和厅（1号楼一层） |
| | 19:00-22:00 | Gala Dinner and IAPH Sustainability Awards Ceremony 庆祝晚宴、IAPH可持续奖颁奖典礼 | | Oriental Hall 东方厅（3号楼二层） |

| Date 日期 | Time 时间 | Contents 内容 | Venue 地点 |
|-------------------|-------------|---|-------------------------------|
| Fri 周五 10/05/2019 | | | |
| | 07:30-08:30 | Board Breakfast Meeting 董事会早餐会 | Yangcheng Room 羊城厅 (2号楼一层) |
| | 08:30-09:30 | Bus Transfer to Huangpu District 乘车到黄埔区 | |
| | 09:30-11:30 | Huangpu Area Visit 黄埔区参观 Nanhai Temple, Intangible cultural heritage show 南海神庙, 非遗表演 | |
| | 11:30-13:00 | Buffet lunch 自助午餐 | |
| | 13:00-14:00 | Bus transfer to Nansha district 乘车到南沙区 | |
| | 14:00-15:30 | Nansha Area Visit 南沙区参观 Nansha Pearl Bay Development Exhibition Center, Nansha Port Area 南沙明珠湾开展览中心, 南沙港区 | |
| | 15:30-17:00 | Return to the Hotel 嘉宾返程 | |



IAPH GUANGZHOU 2019 WORLD PORTS CONFERENCE

SOCIAL PROGRAM

Early Bird



Date: 5.6
Add: Guangzhou

Time: All day

All registered guests before February 1, 2019 can enjoy an early bird tour , experience the historical features of the ancient capital Guangzhou, visit the eight scenes of the new Yangcheng city, and s.....

Welcome Reception



Date: 5.7
Add: Baiyun International Convention Center

Time: 19:00-21:00

We will provide an exchange platform for you. In the evening of the second day of the conference, we will hold a welcome reception at the host hotel -Guangzhou Baiyun International Convention Center,

Opening Ceremony



Date: 5.8
Add: Guangzhou Baiyun International Convention Center Century Hall

Time: 8:30-9:40

We will hold the opening ceremony in the morning of the second day. At the opening ceremony, the leaders of International Association of Ports and Harbours, Guangzhou Municipal Party Committee and Gua.....

Welcome Dinner



Date: 5.8
Add: Canton Tower • 2nd floor • outdoor area

Time: 19:00-20:30

The welcome dinner will be one of the highlights of the event. We will host this welcome dinner at the Canton tower in China. Located in Haizhu district of Guangzhou and 125 meters away from the south.....

Gala Dinner



Date: 5.9
Add: Guangzhou Baiyun International Convention Center Oriental Hall

Time: 19:00-22:00

We will hold a gala dinner on the last night of the conference. The leaders of the International Association of Ports and Harbours and Guangzhou Port Authority will make a summary report of the

Visit to Guangzhou Port & the Maritime Silk Road Site



Date: 5.10
Add: Whampoa port area,Nansha Port Area

Time: All Day

Since the 3rd Century A.D, Guangzhou has become a major port of the Maritime Silk Road. During the Tang and Song Dynasty, it became China's largest port and the world's famous port. In the Min.....

Spouse Program



Date: 5.7-5.9
Add: Guangzhou

Time: All day

All accompanying persons who sign up together with the guests for the Conference will enjoy a three-day trip to experience Guangzhou's history and culture during the event. The program will not on.....



IAPH GUANGZHOU 2019 WORLD PORTS CONFERENCE

SPONSORSHIP PROGRAM



Platinum Partner

RMB ¥ 400,000 / US \$60,000 for each
Sponsorship Benefits (First come ,first served)



One exhibit booth space package
(12x6 m) during the Conference
Five complimentary conference tickets

Prominent placement of one full-page
advertisement in the conference
brochure
Logo presence on branding posters

4 VIP admission seats (welcome reception, opening
ceremony, welcome dinner, gala dinner)
1-time sponsor acknowledgement and thank-
you endorsement by ENEC
1-year right to use joint logo
1-year right to advertise as Platinum Partner of
the IAPH conference

Placement of the logo on the home page
and link to the company profile page
of the conference website
Prominent placement of the logo on the
official APP



Platinum Partner

RMB ¥ 400,000 / US \$60,000 for each
Sponsorship Benefits (First come ,first served)



15s' advertisement presence in the advertisement loop before the opening ceremony
15s' advertisement presence in the advertisement loop before the welcome reception
15s' advertisement presence in the advertisement loop at exhibition area

Placement of 1 branding board of sponsor
Prominent logo presence on the logo wall outside the Oriental Hall
Prominent logo presence on the logo wall in the check-in area
Logo on the interview backdrop at the press center



Premium Partner

RMB ¥200,000 or US \$30,000 for each
Sponsorship Benefits (First come ,first served)



One exhibit booth space package
(6 x 6 m) during the Conference
Four complimentary conference tickets

2 VIP admission seats (welcome
reception, welcome dinner, gala dinner)
1-year right to use joint logo
1-year right to advertise as Premium
Partner of the IAPH conference

Prominent placement of one half-page
advertisement in the conference
brochure
Logo presence on branding posters

Placement of the logo on the home page
Prominent placement of the logo on the
official APP



Premium Partner

RMB ¥200,000 or US \$30,000 for each
Sponsorship Benefits (First come ,first served)



15s' advertisement presence in the advertisement loop at exhibition area
Prominent logo presence on the logo wall outside the Oriental Hall
Prominent logo presence on the logo wall in the check-in area
Logo on the interview backdrop at the press center



Official Luncheons Title Sponsor

RMB ¥150,000 or US \$23,000 for each
Sponsorship Benefits (First come ,first served)



One exhibit booth space package (3 x 3 m)
during the Conference
Two complimentary conference tickets

Titling for
official Luncheons

Placement of 1 branding
board of sponsor in
Luncheons

1-year right to use joint logo
1-year right to advertise as Official Luncheons Title
Sponsor of the IAPH conference
Right to give welcome speech/presentation during the
titled luncheon



Official Tea Break Title Sponsor

RMB ¥100,000 or US \$15,000 for each
Sponsorship Benefits (First come ,first served)



One exhibit booth space package (3 x 3 m)
during the Conference
Two complimentary conference tickets

Titling for Official Tea Break

Placement of 1 branding
board of sponsor in Tea Break

1-year right to use joint logo
1-year right to advertise as Official Tea Break
Title Sponsor of the IAPH conference



Official Supplier

RMB ¥100,000 or US \$15,000 plus in-kind support
Sponsorship Benefits (First come ,first served)



One exhibit booth space package
(3 x 3 m) during the Conference
Four complimentary conference
tickets

Display of
products sponsored

Prominent placement of one half-page
advertisement in the conference
brochure

2 VIP admission seats (welcome reception,
gala dinner)
1-year right to use joint logo
1-year right to advertise as Official Supplier
of the IAPH conference

IAPH GUANGZHOU 2019 WORLD PORTS CONFERENCE EXHIBITOR MANUAL



IAPH GUANGZHOU 2019 WORLD PORTS CONFERENCE

Guangzhou Bai Yun International Convention Center

07 May 2019—09 May 2019

EXHIBITOR MANUAL



Build-up time :

04/05/2019—06/05/2019

4th May : 9:00 am—17:00 pm

5th May : 9:00 am—17:00 pm

6th May : 9:00 am—17:00 pm

Show time :

07/05/2019—09/05/2019

Dismantling time :

In the afternoon of 9th May 2019

Deadline for special booth plan approval & standard booth furniture rental :

15th April 2019



CONTENTS

| | |
|--|----|
| I. Official Contractor—GL events Live (Shenzhen)..... | 2 |
| II. Standard booth instructions..... | 3 |
| III. Raw space plan approval & on-site working registration procedure..... | 4 |
| IV. Raw space plan approval instructions..... | 5 |
| V. Electricity and furniture rental..... | 11 |
| VI. Other registration fees..... | 14 |
| VII. Insurance regulations for construction personnel..... | 15 |
| VIII. Special booth recommended constructor--Wood Structure plan..... | 17 |
| IX. Special booth recommended constructor--Aluminium Structure plan..... | 29 |
| X. Logistics services guide..... | 41 |



I.Official Contractor—GL events Live (Shenzhen)

1.GL events Live (Shenzhen) is the official contractor for IAPH Guangzhou 2019 World Ports Conference, who is responsible for :

- 1.Standard booth construction
- 2.Standard booth additional furniture rental and consulting
- 3.Special booth electricity rental and consulting
- 4.Special booth design plan approval
- 5.Special booth on-site construction security and cleaning management

If you have any questions about the items mentioned above after reading through the exhibitor manual, please contact:

Corrine Lu

Email: yang.lin@gl-events.com

Tel: +8617603089326

2.GL events Live (Shenzhen) is also the special booth constructor recommended by the organizing committee, for any raw space exhibitors that haven't decided your own special booth constructor, GL events has provided different special booth design plans and quotations from page 17 to page 40 of the exhibitor manual for your reference, please contact the following person if you are interested or if you need further information:

Becky Zheng

Email: glevents_becky@163.com

Tel: +8617724223717

*The organizing committee will provide free WIFI service in exhibition halls.

II. Standard booth instructions



Design sketch of shell scheme (only for reference, subject to final confirmation of the organizing committee)



1. Every 9 m² standard booth includes: wall panels, fascia board, 2 long-arm spotlights, 1 information counter of 1mL*0.5mW*0.75mH, 2 white folding chairs, 1 socket, 1 waste basket, fireproof carpet
2. Maximum electricity power of every standard booth is 500W, only for laptop or small demonstrated exhibits use.
3. It is prohibited to connect high capacity electric appliance to the provided socket, violators will be punished with power cut and will be held accountable.
4. It is not allowed to dismantle or move all electric equipment installed at booth, not even take them out of venue. Please apply to the official contractor if you need high capacity power supply.
5. Clients who choose shell scheme can not change the structure or interior installations or cover the booth top with anything. Please apply to the official contractor if you need to change basic installations in advance, extra fee will be charged if apply or change on site.
6. It is prohibited to dismantle the display rack, exhibits; to hang or lean heavy stuff or picture frame directly on wall panels; to connect your own display rack or exhibits to the basic installations in order to avoid structure collapse.
7. Exhibitors shall take care of panels, exhibits and equipment of the venue. It is forbidden to install metal sharp nails or carve, scribble, drill, paint wall panels or exhibits. There shall not be any destructive adhesive tape or glue on your own propaganda material. It is prohibited to use KT board, foam, elastic fabric, mesh fabric or any decoration materials which do not conform to fire control requirements. All exhibits shall conform to fire control requirements and have fire protection. Any violators will be responsible for all resultant consequences.
8. The committee can make a certain degree of decoration on booth in order to enhance the overall effect, please comply with the committee if such situation occurs.



III. Raw space plan approval & on-site working registration procedure

Remarks:

Raw space exhibitors can designate your own constructor, or work with the constructor recommended by the organizing committee: GL events Live (Shenzhen). But all special booths must submit the plan to official contractor for structure security examination and approval. All booths must be examined and approved and must complete the registration procedure before entering in hall for construction. For those constructor who does not submit plan to official contractor, the organizing committee has the right to refuse his construction.

Raw space build-up and dismantling procedure

| | |
|---|--|
| Pre-show time (before 15 th April 2019) | Submit your plans and documents by email to zzxzl@zzexhibit.com , complete raw space plan approval before deadline the 15th April 2019 |
| | Apply for electricity, furniture rental and working pass by sending email to project@zzexhibit.com , pay the management fee and other fees to our company account by international remittance before deadline the 15th April 2019 |
| ↓ | |
| Build-up time (4 th May 2019-6 th May 2019) | Complete your on-site working registration at our service counter (with the plan approval receipt, raw space construction authorization letter and volume control commitment letter) |
| | Scan the ID card of the responsible person for construction at on-site plan approval service counter. |
| | Get your working passes at our service counter, pay the unpaid fees and security & cleaning deposit, apply for additional electricity if need |
| | Pay fees at our cashier counter |
| | *Working pass is necessary for on-site construction |
| ↓ | |
| Show time (7 th May 2019-9 th May 2019) | Apply for invoices of electricity, management fee, furniture rental fee, etc. at on-site service counter |
| ↓ | |
| Dismantling time (In the afternoon of 9 th May 2019) | Complete the booth cleaning and no security incident occurs during dismantling period, get a cleaning confirmation receipt from our staff, and get cleaning deposit refund |

IV. Raw space plan approval instructions



(Please submit your plans before deadline: 15th April 2019)

1. Items to be noticed (very important) :

All special booths must submit your plans and documents to official contractor for approval at zzxzl@zzexhibit.com before 15th April 2019, and complete on-site working registration process before entering in hall for construction, otherwise the construction will be forbidden.

For those who have submitted plans and documents but are not approved or have some changes on the plans, please submit your modified or additional documents before/on 15th April 2019. If miss the deadline, a delay fee 2000RMB/booth will be demanded and construction time may be postponed as well.

(After being approved, the official contractor will send a plan approval receipt as below by email, please pay attention to check the email attachment)

附件特装展位审图通过回执样本:

特装展位通过审核回执

您好:

展位:

贵公司的特装方案,经我司审核暂未发现结构安全隐患。请确保现场务必按照报审图纸搭建施工,如发现与图纸不相符合或者现场施工存在有安全隐患将无条件进行整改,拒不整改或者整改不彻底将会依据“展馆使用管理规定”采取停工、扣罚安全押金。另请核对展位所属展厅平面位置、规定开口方式和方向及以下注意事项。

所有特装展位搭建结构:馆内搭建高度不得超过 **6米** (包括地台高度和悬挑造型等),禁止搭建两层结构。于展厅内局部有天花板的有柱区域 搭建时限高 **4米**。

- 一、特装展位必须搭建于大会指定范围内,其垂直投影不得超过划线范围。
- 二、特装木质结构跨度限制 **6米** 以内。钢结构限制在 **8米**。且所有横梁必须有足够的相关质量要求。
- 三、展台顶部覆盖率不得超过 **30%**。不得使用断头梁做大跨度结构,如需悬挂展品结构一定确保结构牢固,封闭式的特装展位或面积超过 **200㎡** 的特装展位,至少设置**两个**出入口;
- 四、**展位外露的地方必须做美化装饰处理**,维护展厅整体美观,不得影响其他展位效果;
- 五、如未提前申报用电申请,请抓紧时间申报。入场布展手续办理请到**现场服务台**办理,并交纳特装管理费、施工证、清洁安全押金等费用后方可进入现场施工;
- 六、请使用具备国标或符合场馆规定的电线,使用符合用电标准的分线漏电保护电箱,并且电箱必须放置展位外侧,不得以任何理由放置储物间或者封闭位置。
- 七、**所有木制登高梯不得入场;严禁使用弹力布做任何装饰。**
- 八、所有灯箱顶部必须开散热孔。装饰材料的使用必须符合场馆消防管理规定,所有木质搭建材料必须刷防火漆,禁止使用密度板、泡沫、海绵、皮革等易燃材料),谢谢配合。

请仔细阅读《参展商手册》特装展位说明。



注:进场时请带特装展位通过审核回执到现场服务台,办理相关手续。谢谢!

联系人:

图纸结构安全审核

赵继兵 18128860285

主场施工安全管理

赵继兵 18128860285

2. Required documents for raw space plan approval

(Please send your plans and documents for approval to email: zzxzl@zzexhibit.com)



| No. | Necessary documents to be submitted | Notes |
|-----|---|--|
| 01 | ①<Raw space construction application form> ②<Raw space construction authorization letter> ③<Volume control commitment letter> ④<Construction management rules and regulations of Guangzhou Baiyun International Convention Center> | Requirements: ①Must fill in the documents completely with signature and seal (both the exhibitor and constructor) ②Must sign "Commitment letter of volume control and video equipment management" if there are video equipment in booth (including LED, TV, LEC touch screen, etc.) ③you can see and use the templates of the left documents attached to this exhibitor manual |
| 02 | Raw space construction security assurance | Requirements: Must provide the confirmation letter of insurance company (the plans can not be approved without security assurance) |
| 03 | Copy or scan of constructor's business licence, ID card of juridical person and ID card of construction responsible person | Requirements: (sealed) must keep the contact (mobile phone number) of the responsible person of construction in order to solve timely all kinds of problems |
| 04 | Copy of on-site construction workers | Requirements: Copy of <u>front side of ID card</u> of on-site construction workers by scale 1:1 , not need seal, for working pass registration |
| 05 | Copy or scan of electricians' certificates (Work permits for special & dangerous operations, double sided) | Requirements: (sealed) must be within the valid time |
| 06 | Color sketch of design scheme (sealed) | Requirements: including flat view, top (perspective) view and vertical view |
| 07 | Structure diagram for construction of design scheme (sealed) | Requirements: Indicate main bearing structure (Support point position, beam load and connection process) |
| 08 | Design scheme material size plan (sealed) | Requirements: Indicate the main material (B1 flame retardant grade), size of each part (Beam span, wall thickness, material used, etc.) |
| 09 | Power distribution system diagram (sealed) | Requirements: specify the total electric power, rated current/voltage of the main switch, specification & model and laying methods of wires, and calculation letter of booth power consumption |
| 10 | Electrical distribution diagram (sealed) | Requirements: specify the lamps, sockets, specifications, types, installation positions and the specific installation positions of master control panel |

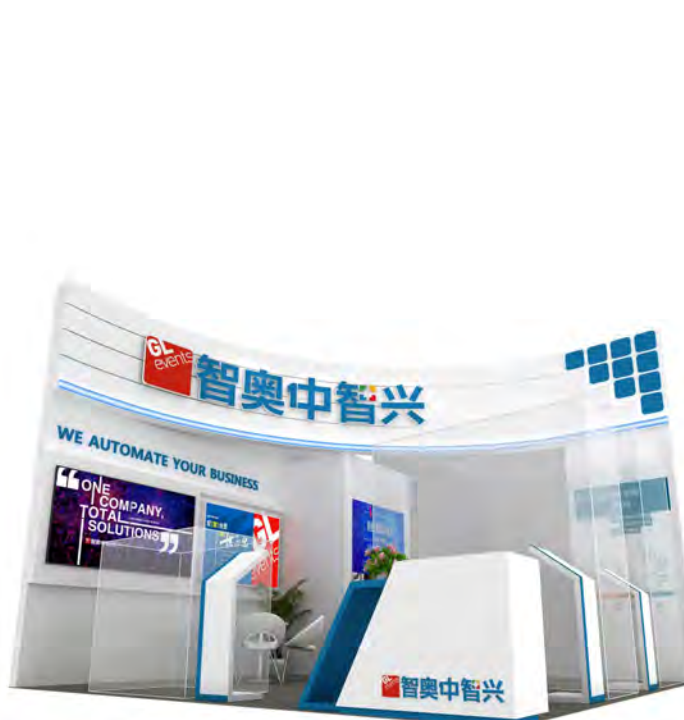

NOTES:

1. Construction height limit for booth is **4 meters**. For the booth which meets columns or fire hydrants in the exhibition hall, please reserve enough space to avoid inconsistent size during construction. Please be sure to find your own booth according to the floor plan, and formulate design scheme as per the limited size of each part of exhibition hall.

2. Every special booth **must prepare by yourself extinguishers** which will not be provided by the convention center, and the allocation standard is : **4 extinguishers/ 50m² and below, 6 extinguishers /50-80m², 8 extinguishers/80m² and above**. If extinguisher quantity does not meet the standard, the organizing committee has the right to stop the construction of special booth.



Samples of raw space plan to be submitted:



效果图

| | | | | | | | | | | | | | | | | | | |
|--|-------------------------|----|-------------|-----|--------------------------------|----|-------------|------------|-------------------------|-----|------------|----|-------------|------|------------|------|-----------|--|
| 智奥会展 <small>（深圳）有限公司</small> GL events Live (Shenzhen) co., Ltd. | 设计说明 | | 展会名称 | | 2018华南国际智能制造、先进电子及激光博览会 | | 项目名称 | | 申科通自动化科技（珠海）有限公司 | | 展位号 | | 2A56 | | 施工图 | | 图号 | |
| | 1. 此图与工程图及施工图一起使用 | | 总设计 | | 区特华 | | 设计师 | | 区特华 | | 项目经理 | | 张娜 | | 展位号 | | 2A56 | |
| | 2. 图例尺寸与现场不符时，以现场实际尺寸为准 | | 制图 | | 区特华 | | 日期 | | 2018-09-07 | | 业务员 | | 张娜 | | 展位面积 | | 36m² | |
| 3. 凡有新增墙体及管线等须征得有关部门同意后方可施工 | | 审核 | | 区特华 | | 日期 | | 2018-09-07 | | 业务员 | | 张娜 | | 展位面积 | | 36m² | | |
| 4. 装饰材料使用绿色环保材料 | | 审核 | | 区特华 | | 日期 | | 2018-09-07 | | 业务员 | | 张娜 | | 展位面积 | | 36m² | | |
| 5. 如无特别说明，图例中单位都是毫米（mm） | | 审核 | | 区特华 | | 日期 | | 2018-09-07 | | 业务员 | | 张娜 | | 展位面积 | | 36m² | | |

效果图

| | | | | | | | | | | | | | | | | | | |
|--|-------------------------|----|-------------|-----|--------------------------------|----|-------------|------------|-------------------------|-----|------------|----|-------------|------|------------|------|-----------|--|
| 智奥会展 <small>（深圳）有限公司</small> GL events Live (Shenzhen) co., Ltd. | 设计说明 | | 展会名称 | | 2018华南国际智能制造、先进电子及激光博览会 | | 项目名称 | | 申科通自动化科技（珠海）有限公司 | | 展位号 | | 2A56 | | 施工图 | | 图号 | |
| | 1. 此图与工程图及施工图一起使用 | | 总设计 | | 区特华 | | 设计师 | | 区特华 | | 项目经理 | | 张娜 | | 展位号 | | 2A56 | |
| | 2. 图例尺寸与现场不符时，以现场实际尺寸为准 | | 制图 | | 区特华 | | 日期 | | 2018-09-07 | | 业务员 | | 张娜 | | 展位面积 | | 36m² | |
| 3. 凡有新增墙体及管线等须征得有关部门同意后方可施工 | | 审核 | | 区特华 | | 日期 | | 2018-09-07 | | 业务员 | | 张娜 | | 展位面积 | | 36m² | | |
| 4. 装饰材料使用绿色环保材料 | | 审核 | | 区特华 | | 日期 | | 2018-09-07 | | 业务员 | | 张娜 | | 展位面积 | | 36m² | | |
| 5. 如无特别说明，图例中单位都是毫米（mm） | | 审核 | | 区特华 | | 日期 | | 2018-09-07 | | 业务员 | | 张娜 | | 展位面积 | | 36m² | | |



A面



智奥中兴
智奥会展 (深圳) 有限公司
GL events Live (Shenzhen) co., Ltd.

设计说明

- 1.此图与工程预算及施工图纸一起参用
- 2.图样尺寸与现场不符时, 以现场实际尺寸为准
- 3.凡有材料设备名称或规格型号等文字说明均以国家现行标准为准
- 4.图样材料使用绿色环保材料
- 5.如无特殊说明, 图样中单位均为毫米 (mm)

展会名称

2018华南国际智能制造、
先进电子及激光博览会

项目名称

申科道自动化科技 (珠海) 有限公司

展位号

2A56

展位面积

36m²

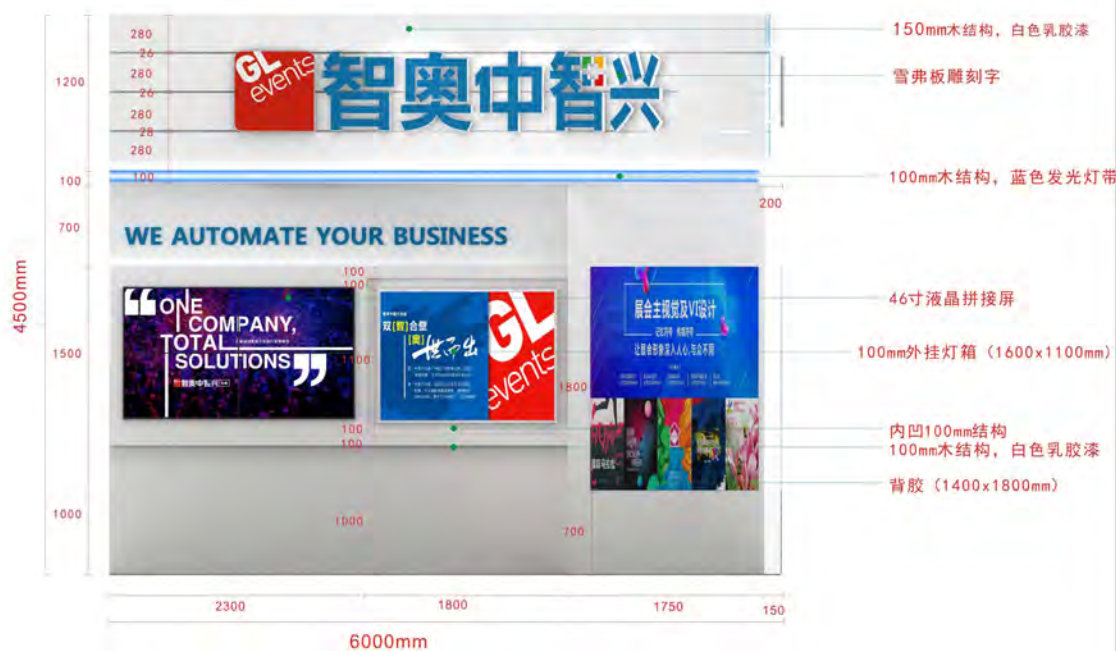
设计

张娜

审核

张娜

B面



智奥中兴
智奥会展 (深圳) 有限公司
GL events Live (Shenzhen) co., Ltd.

设计说明

- 1.此图与工程预算及施工图纸一起参用
- 2.图样尺寸与现场不符时, 以现场实际尺寸为准
- 3.凡有材料设备名称或规格型号等文字说明均以国家现行标准为准
- 4.图样材料使用绿色环保材料
- 5.如无特殊说明, 图样中单位均为毫米 (mm)

展会名称

2018华南国际智能制造、
先进电子及激光博览会

项目名称

申科道自动化科技 (珠海) 有限公司

展位号

2A56

展位面积

36m²

设计

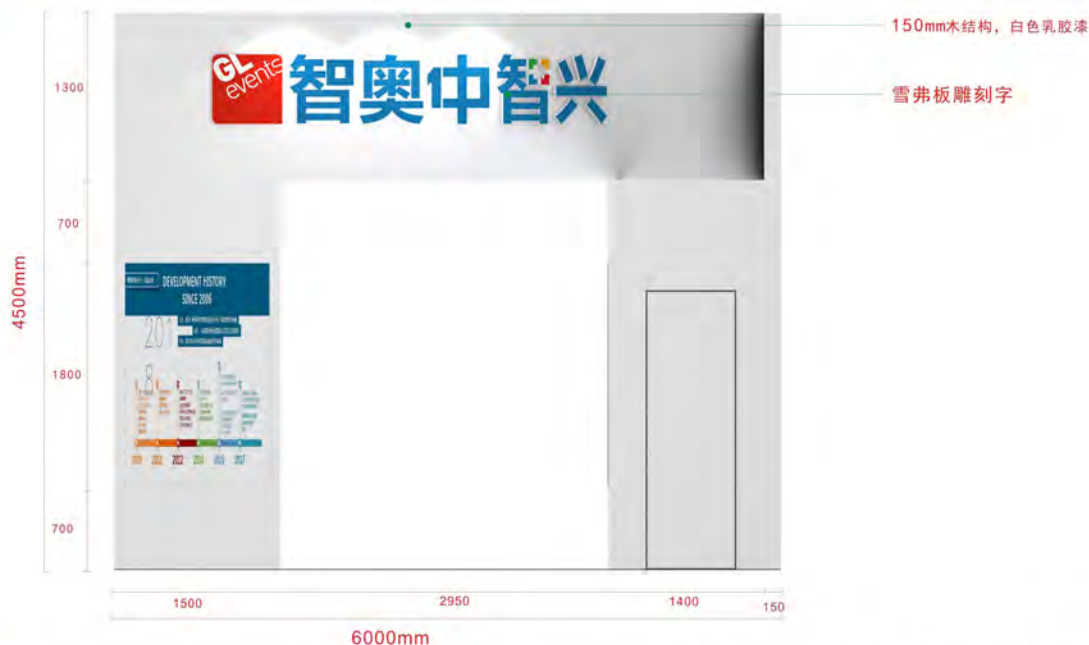
张娜

审核

张娜



C面



智奥中智兴 会员
智奥会展（深圳）有限公司
GL events Live (Shenzhen) co., Ltd.

设计说明

- 1.此图与工程预算及施工图纸一起审阅
- 2.图例尺寸与现场不符时, 以现场实际尺寸为准
- 3.凡有新加墙体及管线预埋项目须经相关部门盖章方可施工
- 4.装饰材料使用绿色环保材料
- 5.如无特殊说明, 图纸中单位都是毫米 (mm)

| | | | | | | | | |
|-------------------------|-----------------------------|-----------------|--------------------|-------------------------|----|------------------------|------------------|---------------------|
| 展会名称 Exhibition Name | 2018华南国际智能制造、 先进电子及激光博览会 | | 项目名称 Entry Name | 华科通自动化科技（珠海）有限公司 | | 图名 Fig No. | 施工图 | 图号 No. |
| 总设计 Overall design | 区转华 | 设计师 Designer | 区转华 | 项目经理 Project manager | 张娜 | 展位号 The booth no. | 2A56 | 校 对 Proofreading |
| 制 图 | 区转华 | 日 期 | 2018-09-07 | 业务员 Salesman | 张娜 | 展位面积 The booth area | 36m ² | 审 核 Examination |

注：此米格为1000x1000mm



智奥中智兴 会员
智奥会展（深圳）有限公司
GL events Live (Shenzhen) co., Ltd.

设计说明

- 1.此图与工程预算及施工图纸一起审阅
- 2.图例尺寸与现场不符时, 以现场实际尺寸为准
- 3.凡有新加墙体及管线预埋项目须经相关部门盖章方可施工
- 4.装饰材料使用绿色环保材料
- 5.如无特殊说明, 图纸中单位都是毫米 (mm)

| 展会名称 Exhibition Name | 2018华南国际智能制造、 先进电子及激光博览会 | | 项目名称 Entry Name | 华科通自动化科技（珠海）有限公司 | | 图名 Fig No. | 施工图 | 图号 No. |
|-------------------------|-----------------------------|-----------------|--------------------|-------------------------|----|------------------------|------|---------------------|
| 总设计 Overall design | 区转华 | 设计师 Designer | 区转华 | 项目经理 Project manager | 张娜 | 展位号 The booth no. | 2A56 | 校 对 Proofreading |
| 制 图 Drawing | 区转华 | 日 期 Date | 2018-09-07 | 业务员 Salesman | 张娜 | 展位面积 The booth area | 36m² | 审 核 Examination |



| | |
|----|-------------|
| N1 | 电线使用国标难燃护套线 |
| N2 | 电线使用国标难燃护套线 |
| N3 | 电线使用国标难燃护套线 |
| | |
| | |

电路图



电路设计及施工说明：

1. 本特装展位用电必须采用有漏电保护的空气开关作保护
2. 电线敷设采用难燃双塑铜芯线或护套电线，若难燃的PVC塑料线管或金属管保护，灯具引线采用金属软管作保护。
3. 地面和地板暗敷电线要求金属管保护。

配电系统图



合计功率

| 图例 | 名称 | 功率 | 数量 | 合计电量 | 备注 |
|----|-------|------|----|-------|-------------------------------|
| | 筒灯 | 30W | 0 | 0W | 电线采用穿PVC管保护,型号为G/T 133B1.1-92 |
| | 金卤灯 | 150W | 10 | 1500W | 电线采用穿PVC管保护,型号为G/T 133B1.1-92 |
| | LED灯条 | 40W | 0 | 0 | 电线采用穿PVC管保护,型号为G/T 133B1.1-92 |
| | 配电箱 | | | | 单相63A漏电保护开关,型号为:DZ47LE |
| | 连接导线 | | | | 2.5MM2双塑难燃电线,型号为ZR-BVV |
| | 导线接点 | | | | |
| | | | | | 展位用电总功率: 380V/15A |

总用电量: 1500W

智奥中智兴
GL events Live (Shenzhen) co., Ltd.

设计说明

1. 本展位用电设备(插座、灯具等)
2. 本展位用电设备(插座、灯具等)
3. 本展位用电设备(插座、灯具等)
4. 本展位用电设备(插座、灯具等)
5. 本展位用电设备(插座、灯具等)

设计单位

设计人: 区新华
日期: 2018-09-07

设计单位

设计人: 区新华
日期: 2018-09-07

设计单位

设计人: 区新华
日期: 2018-09-07

设计单位

设计人: 区新华
日期: 2018-09-07

设计单位

设计人: 区新华
日期: 2018-09-07

设计单位

设计人: 区新华
日期: 2018-09-07

设计单位

设计人: 区新华
日期: 2018-09-07

设计单位

设计人: 区新华
日期: 2018-09-07

V. Electricity and furniture rental



1. Electricity rental

| Deadline: 15th April 2019 | | | |
|--|----------------|------|-----------------------------|
| Please send your electricity rental application to email: project@zzexhibit.com before 15th April 2019. | | | |
| Primary electricity distribution box connection fee | | | |
| 1500 RMB/ special booth | | | |
| Notes: this is a must paid fee, should be paid by every special booth, includes primary electricity distribution box and connection cables, but does not include secondary electricity distribution box, connection cables and connectors which should be prepared by the constructor of every special booth. | | | |
| Electricity rental price | | | |
| No. | Specifications | Unit | Price |
| 1 | 3KW (380V) | each | 630 RMB/exhibition period |
| 2 | 5KW (380V) | each | 980 RMB/exhibition period |
| 3 | 8KW (380V) | each | 1820 RMB/exhibition period |
| 4 | 10KW (380V) | each | 2100 RMB/exhibition period |
| 5 | 13KW (380V) | each | 2660 RMB/exhibition period |
| 6 | 16KW (380V) | each | 3220 RMB/exhibition period |
| 7 | 20KW (380V) | each | 4060 RMB/exhibition period |
| 8 | 25KW (380V) | each | 4900 RMB/exhibition period |
| 9 | 30KW (380V) | each | 5460 RMB/exhibition period |
| 10 | 50KW (380V) | each | 7700 RMB/exhibition period |
| 11 | 75KW (380V) | each | 10500 RMB/exhibition period |
| 12 | 100KW (380V) | each | 12880 RMB/exhibition period |
| NOTES: | | | |
| ①Please reserve rental items in the table and pay fees before deadline. Application after deadline is subject to an additional charge of 30%. If you need to change or return power supply which are already reserved or installed, 30% of rental fee will be deducted as cost of labor, material and construction. | | | |
| ②Prices in the table are rental fees <u>without secondary electricity box charge</u> , please prepare by yourself the electricity box, connectors, wires, etc, which comply with security regulations. | | | |
| ③Please apply to official contractor and go through the rental process if you need an early power supply during build-up time. | | | |
| Remarks: if there are inappropriate behaviors like concealing, under-report and omission on your real power need, 2 to 5 times of punishment will be carried out depending on the seriousness of the case. | | | |



2. Furniture rental

Deadline: 15th April 2019

Please send your furniture rental application to email: project@zzexhibit.com before 15th April 2019.

| No. | Item | Specifications | Unit | Price (RMB) |
|-----|----------------------------------|-------------------------------------|----------------|-------------|
| 1 | Folding chair | white | piece | 25 |
| 2 | Leather chair | black | piece | 80 |
| 3 | Bar chair | white | piece | 120 |
| 4 | Simple table | 1*0.5*0.75M (L*W*H) | piece | 100 |
| 5 | Spotlight | 100W | piece | 100 |
| 6 | Halogen lamp | 150W | piece | 200 |
| 7 | Information counter A | 1*0.5*1M (L*W*H) | piece | 120 |
| | Information counter B | 1*0.5*0.75M (L*W*H) | piece | 100 |
| 8 | Glass round table | diameter 0.8M | piece | 150 |
| 9 | Square table | 0.7*0.7*0.715M (L*W*H) | piece | 120 |
| 10 | Folding door | 1*2.5M (lock deposit 50RMB) | piece | 200 |
| 11 | Locker | 1*0.5*1M (L*W*H) | piece | 200 |
| 12 | Flat shelf | 0.95*0.3M | piece | 40 |
| 13 | High showcase | 1*0.5*2.5M (L*W*H) | piece | 600 |
| 14 | Low showcase | 1*0.5*1M (L*W*H) | piece | 400 |
| 15 | Fireproof carpet | All kinds of colors (made in china) | m ² | 25 |
| 16 | TV | 42 inch | piece | 1200 |
| 17 | Bottled water | 19L | piece | 40 |
| 18 | Water dispenser | Includes a bottle of mineral water | piece | 100 |
| 19 | Green plant Chrysalidocarpus | ---- | piece | 80 |
| 20 | Green plant Dracaena fragrans | ---- | piece | 80 |

Notes:

1. All prices above are rental prices, valid for one exhibition period unless otherwise stated. Rental on site (during build-up time) is not accepted.

2. Please reserve and pay relevant fees of items in the table before deadline **the 15th April 2019**, if miss the deadline, an additional fee of 30% will be charged. If you need to change or return the furniture which is already reserved or installed, 30% of rental fee will be deducted as cost of labor, material and construction.

3. It is not allowed to change or return the allocated installations in booth with refund, constructors shall not move or take objects from others booths without permission.



1
folding chair
白折椅



2
leather armchair
黑皮椅



3
bar chair
吧椅



4
simple table
简易桌



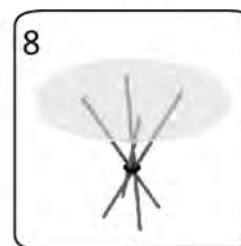
5
long-arm spotlight
长臂射灯



6
halogen lamp
金卤灯



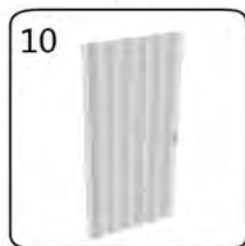
7
information counter
咨询桌



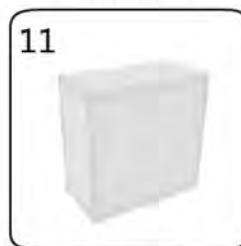
8
glass round table
玻璃圆桌



9
square table
方桌



10
folding door
折门



11
locker
锁柜



12
flat shelf
平层板



13
tall glass showcase
高陈列柜



14
low glass showcase
低陈列柜



15
carpet
地毯



16
plasma TV
等离子电视



17
barreled water
桶装水



18
water dispenser
饮水机



19
green plants
散尾葵



20
green plants
也门铁

以上图片仅供参考，物品以实物为准



VI. Other registration fees

1. Working pass, management fee, security & cleaning deposit, overtime charge

| Raw space working pass, management fee, security & cleaning deposit | | | |
|---|---------------------------------|--|---|
| No. | Item | Price | Notes |
| 1 | Working pass | RMB 20/ piece | Necessary for raw space construction |
| 2 | Raw space management fee | RMB 50 /m ² | Raw space plan approval and on-site construction management |
| 3 | Security & cleaning deposit | RMB 30000 /50m ² or below | Working pass fee, management fee, security & cleaning deposit must be paid to the official contractor by raw space constructors before exhibition opening. |
| | | RMB 50000/50-80m ² or below | |
| | | RMB 80000/80m ² or above | |
| Over time charge | | | |
| Booth area | Over time charge | | Notes |
| 48m ² or above | RMB 15/ m ² /3 hours | | 1. For over time work application, booth area will be calculated from 48m ² even if less than 48m ² . 2. Over time working period will be calculated from 3 hours even if less than 3 hours. |

2.Procedure of security & cleaning deposit refund

(1) For foreign exhibitors, security & cleaning deposit can be paid **only in cash**, and will be refunded **by cash** after the end of the show provided that the clearance of the site and no damage being recorded.

(2) Deduction of deposit: During build-up, opening and dismantling period, if there are violations to exhibition regulations or fire prevention rules, like small or large incidents or the booth is not cleaned up, the deposit will be deducted with a deduction statement.



VII. Insurance regulations for construction personnel

In order to guarantee the benefits of construction personnel and working staff, reduce financial burden of company when incidents occur, we have cooperated with China Life Property & Casualty Insurance Company Limited, Shenzhen Branch, to help all constructors with security insurance.

1. Insurance coverage

| Insurance coverage | Indemnity limit/person/time | Indemnity limit/incident | Accumulative indemnity limit |
|------------------------------|---|--------------------------|------------------------------|
| Employed staff | 500 thousand RMB | 1500 thousand RMB | 1500 thousand RMB |
| Third party liability | 500 thousand RMB | 1500 thousand RMB | 1500 thousand RMB |
| Exhibition buildings | ---- | 300 thousand RMB | 300 thousand RMB |
| Accumulative indemnity limit | Accumulative indemnity limit is 3300 thousand RMB | | |

2. Charge standard

| Booth area | Insurance charge |
|---|-----------------------|
| 54m ² or below | RMB 350 |
| 55m ² —120m ² (includes) | RMB 500 |
| 121m ² —200m ² (includes) | RMB 700 |
| 201m ² —300m ² (includes) | RMB 1000 |
| 301m ² and above | RMB 4 /m ² |

3. Required documents for insurance

- (1) Insurance application form
- (2) Copy of Organization Registration Code Certificate of insured company

4. Way of payment

Pay by remittance online or by cash at bank counter (please note your company name and booth number)

Bank account of insurance company: 7559 1541 4510 666

Account name: China Life Property & Casualty Insurance Company Limited, Shenzhen Branch

Account opening bank: Sales Department of China Merchants Bank, Shenzhen Branch

After payment, please send to email 13828816795@163.com your bank account statement, insurance application form, your invoice information

5. Contacts

Tel: +86(0)755-27780837 (Huang) +8613828816795 +8613612852937(Li)

We chat account no. : 13612852937

National unified customer service hotline : 95519-3

Please send your payment confirmation to email : 13828816795@163.com

Address : Haian huanqing Building, 38th Floor, Futian District, Shenzhen



中国人寿财产保险股份有限公司
China Life Property and Casualty Insurance Company Limited



Exhibition Liability Insurance Application Form No.

Welcome to China Life Property and Casualty Insurance Company Limited. Please read the relevant insurance clauses carefully before applying for insurance, especially pay attention to exemption of liability, obligations of policy holder and the insured, compensation and so on. Answer the inquiries of insurer regarding the insured matters and fill in the insured form with blue or black ink pen. If there are changes of content after the insurance is applied, please notify the insurer timely.

| | | | |
|--|---|---------------------|-----|
| Insurance Applicant | | Contact person | |
| Organization registration code | | Tel | |
| Address and postal code of applicant | | Email | |
| Insured | Exhibitor : | | |
| | Constructor : | | |
| Exhibition name | | Venue | |
| Booth No. | | Exhibition area | |
| Insured period | days , from / / / 00:00, to / / / 24:00 | | |
| Premium | (amount in words) | (amount in figures) | RMB |
| Indemnity limit/incident | 3300 thousand RMB | | |
| Which includes : indemnity limit/person | 500 thousand RMB | | |
| Accumulative indemnity limit | 3300 thousand RMB | | |
| Deductible | | | |
| Dispute of insurance contract Way of resolution | <input type="checkbox"/> submit to____arbitration committee; <input checked="" type="checkbox"/> Litigation | | |
| Special regulations | 1)Exhibition building liability: insured amount 100 thousand RMB (for material loss); 2) Employed Chinese working personnel liability: compensation limit is 500 thousand RMB per person, 1500 thousand RMB for every incident, accumulated compensation limit is 1500 thousand RMB. 3)Third party liability: compensation limit is 500 thousand RMB per person, 1500 thousand RMB for every incident, accumulated compensation limit is 1500 thousand RMB. 4)Material loss: deductible franchise for every incident is 200 RMB or 5% of loss amount, will be subject to the higher one. | | |
| Statement of insurance applicant : The insurer has made clear explanation about <Exhibition Liability Insurance clauses> (including the exemption of responsibility), which I have totally understood. All the information above is real, I agree to take the insurance policy as basis to draw up insurance contract. <div style="text-align: right;">Insurance applicant (signature)</div> <div style="text-align: right;">/ /</div> | | | |



VIII. Special booth recommended constructor--Wood Structure plan



No. ZA-L3601

Size: 36m² Area: 6m*6m

Frame Material: Wood Open sides: 2 H: 4m

Construction Price: 54800RMB , (Equivalent to US \$8187)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive;
2. 2 digital printings covered on display lighting box, 1 adhesives, 2 sets of 3D PVC LOGO;
3. Carpet: gray fireproof carpet;
4. 1 paint information counter, 2 bar chairs;
5. Round glass table*2 and white chair*8
6. 2 green plants, 1 water dispenser with 2 bottled water and one 42 inch TV;
7. 16 spotlights, 8 down lamps and 1 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan.

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *36=1800RMB + lighting power: 380V/13A=2660RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevnts_becky@163.com Tel: +8617724223717



No. ZA-L3602

Size: 36m² Area: 6m*6m

Frame material: Wood Open sides: 3 H: 4m

Construction Price: 54500 RMB (Equivalent to US \$8142)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive;
2. 4 square and 3 round digital printings covered on display lighting box, 3 sets of 3D PVC LOGO;
3. Carpet: gray fireproof carpet;
4. 1 paint information counter, 2 bar chairs;
5. Round glass table*2 and white chair*8
6. 2 green plants, 1 water dispenser with 2 bottled water;
7. 16 spotlights and 1 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan.

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *36=1800RMB + lighting power: 380V/13A=2660RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge..)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevnts_becky@163.com Tel: +8617724223717



No. ZA-L3603

Size: 36m² Area: 6m*6m

Frame Material: Wood Open Side: 3 H: 4m

Construction Price: 59800RMB, (Equivalent to US \$8932)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive;
2. 6 double-sided digital printings covered on display lighting box, 4 adhesives, 4 sets of 3D pvc LOGO;
3. Carpet: Gray fireproof carpet;
4. 1 paint information counter, 2 bar chairs;
5. Round glass table*2 and white chair*8
6. 2 green plants, 1 water dispenser with 2 bottled water and two 42 inch TV;
7. 16 spotlights and 1 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan.

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *36=1800RMB + lighting power: 380V/13A=2660RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge..)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng

Email: glevents_becky@163.com

Tel: +8617724223717



No. ZA-L3604

Size: 36m² Area: 6m*6m

Frame Material: Wood Open Sides: 4 H: 4m

Construction Price: 51800RMB , (Equivalent to US \$7739)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive;
2. 4 square and 3 round digital printings covered on display lighting box, 3 sets of 3D pvc LOGO;
3. Carpet: Gray fireproof carpet;
4. 1 paint information counter, 2 bar chairs;
5. Bar table*2 and white chair*4
6. 2 green plants, 1 water dispenser with 2 bottled water and one 42 inch TV;
7. 16 spotlights and 1 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *36=1800RMB + lighting power: 380V/13A=2660RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email : glevents_becky@163.com Tel : +8617724223717



NO. ZA-7201

Size: 72m² Area: 6m*12m

Frame Material: Wood Open Sides: 3 H: 4m

Construction Price: 126000RMB, (Equivalent to US \$18804)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive, LED display(4*2H);
2. 21 adhesives and 3 sets of 3D PVC LOGO;
3. Carpet: Gray fireproof carpet;
4. 1 paint information counter and 2 display desks;
5. Bar table*4 and white chair*8;
6. 2 bar chairs, 6 green plants, 1 water dispenser with 2 bottled water;
7. 22 spotlights and 2 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan.

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *72=3600RMB + lighting power: 380V/20A=4060RMB*2(lighting power+LED power). (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717



NO. ZA-7202

Size: 72m² Area: 6m*12m

Frame Material: Wood Open Sides: 4 H: 4m

Construction Price: 108000RMB, (Equivalent to US \$16120)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive;
2. 5 adhesives, 3 digital printings covered on display lighting box, and 3 sets of 3D pvc LOGO;
3. Carpet: Gray fireproof carpet;
4. 1 paint information counter and 1 VIP room;
5. Bar table*2 and white chair*4 and 1 set of long negotiation table.
6. 2 bar chairs, 6 green plants, 1 water dispenser with 2 bottled water with three 42 inch TV;
7. 22 spotlights and 2 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan.

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *72=3600RMB + lighting power: 380V/20A=4060RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge..)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevens_becky@163.com Tel: +8617724223717



NO. ZA-7203

Size: 72m² Area: 6m*12m

Frame Material: Wood Open Sides: 4 H: 4m

Construction Price: 99500RMB, (Equivalent to US \$14853)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive;
2. 8 digital printings covered on display lighting box, and 2 sets of 3D pvc LOGO;
3. Carpet: Gray fireproof carpet;
4. 1 paint information counter;
5. Bar table*3 and white chair*6;
6. 2 bar chairs, 8 green plants, 1 water dispenser with 2 bottled water;
7. 22 spotlights, 15 down lamps and 2 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan.

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *72=3600RMB + lighting power: 380V/20A=4060RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge..)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevnets_becky@163.com Tel: +8617724223717



NO. ZA-7204

Size: 72m² Area: 6m*12m

Frame Material: Wood Open Sides: 3 H: 4m

Construction Price: 108000RMB, (Equivalent to US \$16120)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive;
2. 9 digital printings covered on display lighting box, and 4 sets of 3D pvc LOGO;
3. Carpet: Gray fireproof carpet;
4. 1 paint information counter;
5. Round glass table*3 and chairs*12 and 3 display tables;
6. 2 bar chairs, 8 green plants, 1 water dispenser with 2 bottled water;
7. 22 spotlights, 15 down lamps and 2 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan.

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *72=3600RMB + lighting power: 380V/20A=4060RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge..)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevnts_becky@163.com Tel: +8617724223717



NO. ZA-L1081

Size: 108m² Area : 9m*12m

Frame Material: Wood Open Sides: 4 H: 4M

Construction Price: 195000RMB, (Equivalent to US \$29094)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive, LED display(3.5*2H);
2. 9 double-sided digital printings covered on display lighting box, 4 sets of 3D pvc LOGO;
3. Carpet: Gray fireproof carpet;
4. 1 paint information counter and 2 display desks;
5. Round table*2 and white chair*8 and 1 special display table;
6. 2 bar chairs, 10 green plants, 1 water dispenser with 2 bottled water and one 42 inch TV;
7. 30 spotlights and 3 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan.

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *108=5400RMB + lighting power: 380V/20A=4060RMB*2(lighting power+LED power). (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevnts_becky@163.com Tel: +8617724223717



NO. ZA-L1082

Size: 108m² Area : 9m*12m

Frame Material: Wood Open Sides: 3 H: 4M

Construction Price: 182000RMB, (Equivalent to US \$27156)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive, LED display(3*2H);
2. 5 digital printings covered on display lighting box, 1 adhesive, 4 sets of 3D pvc LOGO;
3. Carpet: Gray fireproof carpet;
4. 1 paint information counter and 1 VIP room;
5. Round table*3 and white chair*12;
6. 2 bar chairs, 10 green plants, 1 water dispenser with 2 bottled water and one 42 inch TV;
7. 30 spotlights and 3 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *108=5400RMB + lighting power: 380V/20A=4060RMB*2 (lighting power+LED power). (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717



NO. ZA-L1083

Size: 108m² Area : 9m*12m

Frame Material: Wood Open Sides: 4 H: 4M

Construction Price: 165000RMB, (Equivalent to US \$24650)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive, LED display(3*2H);
2. 5 digital printings covered on display lighting box, 1 adhesive, 4 sets of 3D pvc LOGO;
3. Carpet: Gray fireproof carpet;
4. 1 paint information counter and 1 VIP room;
5. Round table*3 and white chair*12;
6. 2 bar chairs, 10 green plants, 1 water dispenser with 2 bottled water and one 42 inch TV;
7. 30 spotlights, 15 down lamps and 1 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan.

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *108=5400RMB + lighting power: 380V/20A=4060RMB*2 (lighting power+LED power). (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng

Email: glevnts_becky@163.com

Tel: +8617724223717



NO. ZA-L1084

Size: 108m² Area : 9m*12m

Frame Material: Wood Open Sides: 4 H: 4M

Construction Price: 165000RMB, (Equivalent to US \$24650)

The quotation includes the following facilities:

1. Wooden frame faced with adhesive, LED display(3*2H);
2. 4 and 1 special double digital printings covered on display lighting box, 4 sets of 3D pvc LOGO;
3. Carpet: Gray fireproof carpet;
4. 1 paint information counter, 1 VIP room, 1 storeroom and 1 display area.
5. Round table*4 and white chair*16;
6. 2 bar chairs, 8 green plants, 1 water dispenser with 2 bottled water;
7. 30 spotlights, 15 down lamps and 1 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan

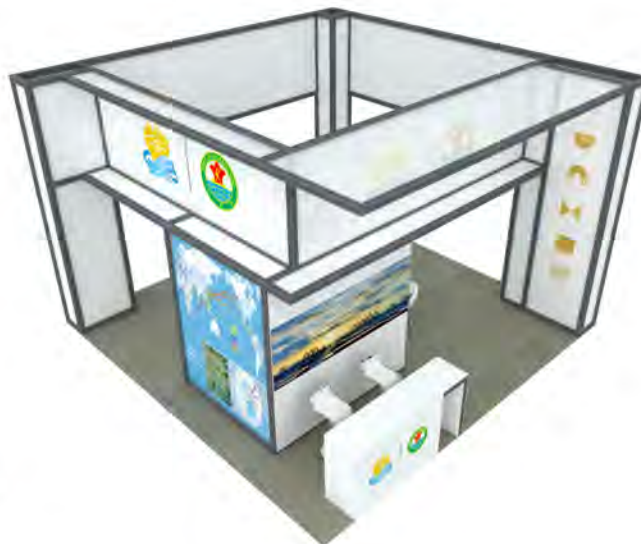
The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *108=5400RMB + lighting power: 380V/20A=4060RMB*2 (lighting power+LED power). (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717



IX. Special booth recommended constructor--Aluminium Structure plan



No. ZA-3601

Size: 36m² Area: 6m*6m

Frame Material: Aluminum Open Sides: 4 H: 4m

Construction Price: 34950RMB (Equivalent to US \$5225)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. Aluminum information counter*1;
5. Round glass table*2 and black chair*8;
6. 2 bar chairs, 2 green plants, 1 water dispenser with 2 bottled water;
7. 16 spotlights and 1 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan.

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *36=1800RMB + lighting power: 380V/13A=2660RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevnts_becky@163.com Tel: +8617724223717



No. ZA-3602

Size: 36m² Spec: 6m*6m

Frame Material: Aluminum Open Sides: 2 H: 4m

Construction Price: 35750RMB (Equivalent to US \$5345)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. 1 aluminum information counter;
5. Round glass table*2 and white chair*8;
6. 2 bar chairs, 2 green plants, 1 water dispenser with 2 bottled water;
7. 16 spotlights and 1 socket;
8. Labor and transportation costs.

Note : This is reference drawing, final price is subject to the final design plan.

The quotation does not include the following facilities:

1. Additional AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *36=1800RMB + lighting power: 380V/13A=2660RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevnets_becky@163.com Tel: +8617724223717



No. ZA-3603

Size: 36m² Spec: 6m*6m

Frame Material: Aluminum Open Sides: 3 H: 4m

Construction Price: 35550RMB (Equivalent to US \$5315)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. 1 aluminum information counter;
5. Round glass table*2 and chair*8;
6. 2 bar chairs, 2 green plants, 1 water dispenser with 2 bottled water;
7. 16 spotlights and 1 socket;
8. Labor and transportation costs.

Note : This is reference drawing, the final price is subject to the final design plan.

The quotation does not include the following facilities:

1. AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *36=1800RMB + lighting power: 380V/13A=2660RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717



No. ZA-3604

Size: 36m² Spec: 6m*6m

Frame Material: Aluminum Open Sides: 4 H: 4m

Construction Price: 33800RMB (Equivalent to US \$5054)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. 1 aluminum information counter;
5. Round glass table*2 and white chair*8;
6. 2 bar chairs, 2 green plants, 1 water dispenser with 2 bottled water;
7. 16 spotlights and 1 socket;
8. Labor and transportation costs.

Note : This is reference drawing, the final price is subject to the final design plan.

The quotation does not include the following facilities:

1. AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *36=1800RMB + lighting power: 380V/13A=2660RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717



No. ZA-7201

Size: 72m² Spec: 6m*12m

Frame Material: Aluminum Open Sides: 3 H: 4m

Construction Price: 69400RMB (Equivalent to US \$10361)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. 2 aluminum information counters and 2 aluminum display desks;
5. 4 set of single sofa (2 sofas with 1 table);
6. 2 bar chairs, 2 green plants, 1 water dispenser with 2 bottled water and four 42 inch TV.
7. 22 spotlights and 2 sockets;
8. Labor and transportation costs.

Note : This is reference drawing, the final price is subject to the final design plan.

The quotation does not include the following facilities:

1. AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *72=3600RMB + lighting power: 380V/20A=4060RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717



No. ZA-7202

Size: 72m² Spec: 6m*12m

Frame Material: Aluminum Open Sides: 3 H: 4m

Construction Price: 64800RMB (Equivalent to US \$9675)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. 1 aluminum information counter and 3 aluminum display desks;
5. Round glass table*3 and white chair*12;
6. 2 bar chairs, 4 green plants, 1 water dispenser with 2 bottled water;
7. 22 spotlights and 2 sockets;
8. Labor and transportation costs.

Note : This is reference drawing, the final price is subject to the final design plan.

The quotation does not include the following facilities:

1. AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *72=3600RMB + lighting power: 380V/20A=4060RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717



No. ZA-7203

Size: 72m² Spec: 6m*12m

Frame Material: Aluminum Open Sides: 4 H: 4m

Construction Price: 65700RMB (Equivalent to US \$9809)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. 1 aluminum information counter and 3 aluminum display desks;
5. Round glass table*3 and white chair*12;
6. 2 bar chairs, 4 green plants, 1 water dispenser with 2 bottled water;
7. 22 spotlights and 2 sockets;
8. Labor and transportation costs.

Note : This is reference drawing, the final price is subject to the final design plan.

The quotation does not include the following facilities:

1. AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *72=3600RMB + lighting power: 380V/20A=4060RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email : glevents_becky@163.com Tel : +8617724223717



No. ZA-7204

Size: 72m² Spec: 6m*12m

Frame Material: Aluminum Open Sides: 3 H: 4m

Construction Price: 67200RMB (Equivalent to US \$10033)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. 2 aluminum information counters and 2 aluminum display desks;
5. Round glass table*4 and white chair*16;
6. 2 bar chairs, 26 green plants, 1 water dispenser with 2 bottled water and two 42 inch TV.
7. 22 spotlights and 2 sockets;
8. Labor and transportation costs.

Note : This is reference drawing, the final price is subject to the final design plan.

The quotation does not include the following facilities:

1. AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *72=3600RMB + lighting power: 380V/20A=4060RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717



No. ZA-10801

Size: 108m² Spec: 9m*12m

Frame Material: Aluminum Open Sides: 3 H: 4m

Construction Price: 112000RMB (Equivalent to US \$16845)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. 12 aluminum display light boxes;
5. Round glass table*2 and white chair*8;
6. 8 green plants, 1 water dispenser with 2 bottled water and LED panel (3*2H/m=6m²)
7. 30 spotlights and 3 sockets;
8. Labor and transportation costs.

Note : This is reference drawing, the final price is subject to the final design plan.

The quotation does not include the following facilities:

1. AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *108=5400RMB + lighting power: 380V/20A=4060RMB*2(lightning power+LED power). (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717



No. ZA-10802

Size: 108m² Spec: 9m*12m

Frame Material: Aluminum Open Sides: 3 H: 4m

Construction Price: 96800RMB (Equivalent to US \$14445)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. 1 aluminum information counter and 8 aluminum display desks;
5. Round glass table*4 and white chair*16;
6. 2 bar chairs, 8 green plants, 1 water dispenser with 2 bottled water one 42 inch TV;
7. 30 spotlights and 3 sockets;
8. Labor and transportation costs.

Note : This is reference drawing, the final price is subject to the final design plan.

The quotation does not include the following facilities:

1. AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *108=5400RMB + lighting power: 380V/20A=4060RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717



No. ZA-10803

Size: 108m² Spec: 9m*12m

Frame Material: Aluminum Open Sides: 3 H: 4m

Construction Price: 97200RMB (Equivalent to US \$14505)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. 2 aluminum information counters and 3 aluminum display desks;
5. 4 sets of single sofa (2 sofa with 1 table);
6. 8 green plants, 1 water dispenser with 2 bottled water two 42 inch TV;
7. 30 spotlights and 3 sockets;
8. Labor and transportation costs.

Note : This is reference drawing, the final price is subject to the final design plan.

The quotation does not include the following facilities:

1. AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *108=5400RMB + lighting power: 380V/20A=4060RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717



No. ZA-10804

Size: 108m² Spec: 9m*12m

Frame Material: Aluminum Open Sides: 3 H: 4m

Construction Price: 91800RMB (Equivalent to US \$13700)

The quotation includes the following facilities:

1. Aluminum frame of the reference drawing;
2. Graphic installation, the specific quantity is subject to construction drawing;
3. Carpet: gray fireproof carpet;
4. 1 aluminum information counter and 3 aluminum display lighting boxes;
5. Round glass table*4 and white chair*16;
6. 8 green plants, 1 water dispenser with 2 bottled water;
7. 30 spotlights and 3 sockets;
8. Labor and transportation costs.

Note : This is reference drawing, the final price is subject to the final design plan.

The quotation does not include the following facilities:

1. AV equipment;
2. Furniture and special display cases;
3. Graphic design;
4. Additional items (Not in the drawing);
5. Management fee 50rmb/ m² *108=5400RMB + lighting power: 380V/20A=4060RMB. (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)
6. Primary electricity distribution box connection fee, 1500rmb/booth (Exact price is subject to exhibitor manual, you can entrust us to pay for it on your behalf without any service charge.)

* If you need further information, please contact Becky Zheng Email: glevents_becky@163.com Tel: +8617724223717

X. Logistics services guide



Chengdu Zonglian Exhibition Logistics Co.,Ltd is the only recommended logistics service provider for this exhibition. The company can provide domestic and foreign logistics transportation of exhibits, exhibition materials, it also offers import and export clearance services, inspection and quarantine of exhibits, on-site hoisting and handling and so on. In a word, Zonglian focuses on one-stop professional, fast, safe logistics services.

The Transport Services Guide will help you understanding the logistics and transportation services of the exhibition. To ensure that your exhibits can be safe, timely, smooth join in the exhibition and get the best quality services, we recommend that you read The Transportation Services Guide in detail and cooperating with us in accordance with its requirements.

If there are overseas exhibits need customs clearance entrusted to Chengdu Zonglian Exhibition Logistics Co., Ltd, Please fill in the attachment 1 Application form for Customs clearance of exhibits carefully and email it to zhux@ues-scm.com before March 10th, 2019.

Contact informations

Chengdu Zonglian Exhibition Logistics Co.,Ltd

International project leader: Zhu Xiang

MP: 0086-18980752935/18117885580

TEL: 0086- 28-65189991

E-mail: zhux@ues-scm.com

Wechat ID : 18117885580

I. International Exhibits Logistics Services

1. the international exhibits participating in the exhibition will accept the following freight routes:

- (1) The exhibits are shipped from overseas to the Guangzhou Huangpu Port by sea-container;
- (2) The exhibits are shipped from overseas to Guangzhou Airport.
- (3) We can provide the full services of picking up goods from overseas and send them directly to the booth at the Guangzhou Baiyun International Convention Center. The service fee is quoted separately according to the specific goods. For exhibitors who need this business, please contact Mr. Zhu Xiang before March 10th, 2019. E-mail address: zhux@ues-scm.com

2. International Exhibits Operating Time



Deadline for exhibits by sea to the **Guangzhou Huangpu Port** : 20 working days before the arrangement of exhibition and Please send a copy of bill of lading, packing list and invoice, etc to zhux@ues-scm.com to confirm.



| | |
|--|--|
| | Deadline for airlift of exhibits to the Guangzhou Airport :15 working days before the arrangement of exhibition and Please send a copy of bill of lading, packing list and invoice, etc to zhux@ues-scm.com to confirm. |
|--|--|

3. Customs Clearance Documents Required for Entry of International Exhibits

| Items | Notes |
|---|--|
| Original Bill of Lading,House Air Waybill(HAWB) | Including various cargo documents |
| Customs declaration list of temporary import and export exhibits | see the attachment |
| Original Wood fumigation Disinfection Certificate or Non-Wood packing Certificate. | Please attention the certificate is useful in your countries and regions |
| Mechanical equipment and high-tech products need to provide product specifications. | Other required documents need deliver in advance. |
| Accepting ATA documents of international exhibits | Exhibitors are required to apply it locally |
| Originals of certificates of origin and health certificates required for food | Issued by local official mission |
| Other legal documents required | |

Notes :

According to the different types of exhibits before importing and in order to cooperate with the relevant customs clearance services,the above documents must be made available to the consignor of the exhibits you have commissioned ;Due to the lack of the necessary documents for exhibitors or the delay in delivery of the exhibits, we will try our best to provide you with the relevant services, but will not be responsible for the delay.

4. Production of International Exhibits Shipping Documents

The terms of international transport of all imported exhibits must be "Freight Prepaid"

Arrival at Guangzhou Huangpu Port or airport , please follow the instructions below to fill in the bill of lading or air waybill.

| | |
|--------|---|
| CNEE | Chengdu Zonglian Exhibition Logistics Co., Ltd. TEL : 0086-28-65189991/18117885580 ATTN : zhuxiang |
| NOTIFY | Chengdu Zonglian Exhibition Logistics Co., Ltd. TEL : 0086-28-65189991/18980752935 ATTN : zhuxiang |

5. Exhibits packing

We suggest that the exhibitors pack the goods in boxes for use when they are returned.To ensure that the cargo is not damaged during multiple loading and unloading, please fill, reinforce and support the case.We do not accept any claim for damage caused by the packing case itself. Please ensure that:



- (1) All packing cases are fixed with bolts, not screws and nails.
- (2) U nails can only be used in one-time packing case
- (3) If the packing box has no lifting point, it should have the fork point used by the forklift truck
- (4) Please note that the ground is sometimes uneven. If the exhibitors hope to display the equipment on the crosser, they should cover the wood properly to protect the overall image of the exhibits.
- (5) To reduce the risk of loss, damage and late arrival of the goods, please avoid packaging too small (it is recommended that the volume of each packing case is greater than 1 cubic metre, for example: 1 m x 1 m x 1 m). Exhibitors can combine several small cartons in a solid large box.
- (6) Exhibitors are advised to prepare additional packaging materials (such as wrapping paper, plastic sheeting, etc., which are usually damaged when unpacking) with the goods in case of emergency.
- (7) Packaging must be impact-proof and waterproof

As the goods will be kept outdoors repeatedly during the exhibition operation, including the open storage at the exhibition site, it is recommended that the packing boxes should be strong enough and rain resistant. It is not recommended to use cartons that are non-repeatable and cannot be repacked.

If the goods are repackaged with used packaging materials, they will not be considered adequate impact-proof or waterproofing materials. The consequences will be borne by the exhibitors.

- (8) Overweight or oversized cargo

The exhibitor should arrive at the exhibition in advance in case of overweight or oversized goods, and be responsible for guiding the goods to be unpacked and in place. If you need to rent the crane or forklift separately, including removing the base of the machine, etc. Please submit the detailed plan to us in advance. The cost is to be discussed separately. If you can provide detailed operational schematics, it will be more conducive to safe operation.

The outer packing box of such goods shall be fixed with bolts instead of nails and screws to prevent breakage and save operation time during unpacking (especially during the closing of the exhibition). Please mark the front and rear directions on the cargo box to ensure that the goods are placed quickly and safely.

6. Box surface marking

Please attach a minimum of four labels to the apparent location of each package.

If necessary, please add the following special box label to the appropriate place on the packing box:

- (1) Fragile mark: mark on surface of all boxes.
- (2) Mark the box with a sign to keep it in the correct position, and mark "THIS SIDE UP" on both sides of the box
- (3) If the box cannot be kept outdoors, please mark both sides of the box with a rainproof (umbrella) sign.
- (4) Cabinet or similar cabinet equipment should indicate where it can be hoisted and mark "SLING" at the right place



(5) If there is any space left in the box, the "SPARE PARTS" mark should be noted.

(6) To avoid unbalance when loading and unloading, clearly indicate the center of gravity, front, rear and lifting point outside the box. Other symbols and symbols shall comply with international regulations and norms

7. Requirements for wooden packing boxes and packaging materials for international exhibits

(1) It is forbidden to use old wooden box or already decayed wooden box. No log bark is allowed inside and outside of wooden box.

(2) Machine tool exhibits are packed with thick wood splints and fixed with screws, avoiding packing with iron nails.

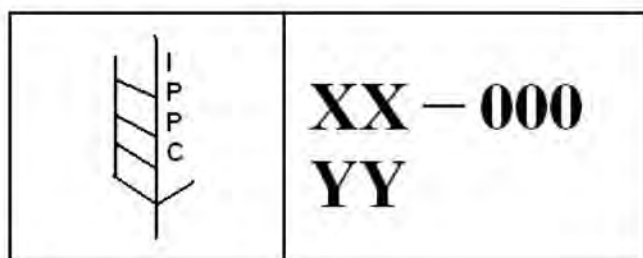
(3) The China Inspection and Quarantine Agency will strictly require that wooden packing goods imported from all countries and regions must be treated with pest control.

(4) The range of exemptions includes wood materials for packaging that have been artificially synthesized or have been heated, pressurized, etc. (such as plywood, particleboard, fiberboard cores, sawdust, wood wires, shavings, etc., and wood materials of thickness equal to or less than 6mm).

(5) The imported goods with wooden packing, heat treatment (HT) or bromomethane fumigation (MB), shall be conducted in accordance with the International Plant Protection Convention under the supervision of the Government Quarantine Authority of the exporting country or region. And on both sides of the wooden packaging added IPPC special logo. The marker shall include the initials, country numbers of the International Plant Protection Convention, Unique number numbers and treatment methods of wood packaging manufacturers approved by official phytosanitary bodies abroad (e.g. bromomethane fumigation - MB heat treatment-HT).

(6) If the wooden packaging does not apply a special IPPC mark or has applied a special mark but found live pests during random inspection and quarantine, the wooden packaging shall be treated or shipped back to the exporting country, and the responsibility and treatment costs shall be borne by the exhibitors themselves.

Sample of Marking :



Where:

IPPC - Abbreviation of "International Plant Protection Convention";

XX - International Standardization Organization (ISO) two letter country code;

000 - Wood packing producing enterprise code approved by official plant quarantine authorizations in export countries or territories;

YY - The phytosanitary treatment measures, Methyl Bromide Fumigating - MB, Heat Treatment - HT

8. International exhibits enter and exit from the exhibition area

(1) If the weight of a single piece sample is more than 1000 kg, please provide the booth plan to us and indicate where the goods will be placed. Additional service charges will be charged if placement is required.



(2) If the outside dimension of the sample reach 4 meters long, 1.8 meters wide and 1.8 meters high, please provide the booth plan to us and indicate where the goods will be placed. Additional service charges will be charged over and above this limit.

(3) In accordance with the information and instructions provided by the exhibitors, we will send the samples to the designated booth to help open the outer packing box and repackage it when the exhibition is withdrawn. We suggest that the exhibitors send a special person to supervise the in-place, unpacking and re-packaging of the exhibits at the site during the entrance and exit. The exhibitor will not be able to provide services to assist in assembly and packing without the presence of the exhibitor.

(4) All imported samples will be delivered and received at the booth. Our company will have special staff responsible for signing and receiving documents with exhibitors on the spot, including collection and distribution of packing cases and materials, additional logistics service, please ensure that the exhibitors sign and save the receipt of documents for reference.

(5) According to Chinese customs regulations, exhibitors are not allowed to bring any imported samples directly out of the booth before, during and after the opening of the exhibition. This kind of behavior is in violation of Chinese laws and regulations. We will not be responsible for the exhibitors' prosecution and punishment of any of the resulting customs and quarantine departments.

(6) The outer packing boxes and packing materials of the exhibits will be stored separately from the exhibition area.

(7) After the closing of the exhibition, we will arrange the arrangement of the collection and storage of the imported exhibits and the arrangement according to the pre-made disposal plan. The exhibitors can leave after signing and receiving the documents.

9. International exhibits (including gift forms) that need to be retained in China

(1) According to China Customs Law, all exhibits from overseas are strictly prohibited from retail during the exhibition period.

(2) If exhibitors need to sell or give away imported exhibits to Chinese enterprises after the exhibition is over, we will collect the exhibits and send them to the customs control warehouse for storage. We will assist the recipient to complete the import declaration procedures for general goods before picking up the goods. The service rate retained is equal to the return service rate. The resulting taxes, transportation charges and warehouse supervision charges are subject to separate collection.

10. International exhibition samples to be distributed or consumed at the exhibition site (including abandonment)

Prints and catalogues of display exhibits, souvenirs and other small gifts that need to be distributed on the spot, CD-ROMs or video tapes that need to be broadcasted or distributed on the spot, and those also need to be declared in the Declaration List for Temporary Import Exhibitions. Samples of the above items should



(1)be submitted to our company in duplicate before the deadline on the timetable. It will be submitted to the Customs for examination in advance and considered for approval for public distribution. At the same time, the company is not liable for delayed delivery review or rejection of on-site use and distribution by the customs.

(2)Because of all imported exhibits are temporarily allowed to be imported, exhibits that need to be consumed and distributed (including all kinds of raw materials needed for demonstration during the exhibition), especially some kinds or excess consumables may have to pay China's import tariffs and VAT. Exhibitors need to pay fees such as write-off and tax in advance according to customs regulations, and all final consumption amount should be declared to customs.

(3)If the exhibits need to be abandoned after the exhibition, the exhibitors must be submitted to our company for customs approval in advance and handed over the exhibits to our on-site staff for customs treatment after the exhibition. Exhibitors shall not handle the exhibits themselves, and the expenses arising therefrom shall be borne by the exhibitors.

11. The international exhibits are animal and plant products and food, wine, beverage and dangerous goods.

(1)The temporary import and export procedures for such imported exhibits in China are strict and complicated, and the examination time is long. If you need to invite exhibitors, you must submit an application to our company in advance and declare separately. Our company can not guarantee that such exhibition samples will be able to enter or participate in the exhibition in time.

(2)Exhibitors must not carry such items in other exhibits, in order to avoid delays in the overall exhibition caused by customs and commercial inspection buckles. For example, the goods containing food, alcohol, and beverages are required to be issued with the original official certificate of origin and health certificate issued by the local government.

12. Insurances

Exhibitors are required to insure the insurance of goods for the entire period. Coverage shall cover the shipment from the place of origin to the destination, during the exhibition, until the goods are returned to the place of shipment or at the point of receipt of the goods after they have been sold locally. We are responsible for the preservation of exhibits in the period of our service, but the preservation liability is limited to the intact packaging of the exhibits. Within the scope of our service, under the requirements of the exhibitors' outer packing and internal fillers to meet the requirements of long distance transportation and many times moving down, if the outer packaging is damaged because of our responsibility, the exhibits are lost or damaged, according to the actual situation, Our highest amount of compensation are according to the lost or damaged part of the exhibitor declaration list indicated in the corresponding value of compensation, the maximum amount of compensation for RMB1000/BL, the actual compensation will be calculated by the insurance company.



We shall not be liable for the following cases:

- (1) The loss and damage caused by the unpacked or unsolid outer packaging of the exhibits;
- (2) The external packaging of the exhibits is intact and the Inner substances are lost and damaged;
- (3) Loss and damage of exhibits after they have been transported to the booth
- (4) Loss and damage of exhibits before we sign for them at the end of the exhibition
- (5) Loss and damage of exhibits left at the exhibition site without prior written notice.

13. Fee scale

Cost of arrival:

- (1) Customs charges: 3000 CNY /BL (including import and export qualification document usage fee)
- (2) Customs censoring charges: 700 CNY / BL
- (3) Trade agency fee: 1000 CNY /BL
- (4) Airport pick-up miscellaneous expenses: 1 CNY/ KG
Port miscellaneous expenses: actual cost payment (about: 5000 CNY / 40 feet container; 3000 CNY / 20 feet container)
- (5) Airport picking-up to exhibition hall: 6.5 CNY / KG, minimum charge :500 CNY / BL
Port picking-up goods to exhibition hall: 4000 CNY / container
- (6) Loading and unloading fee on-site: 180 CNY / CBM
- (7) Empty container storage charge: 50 CNY/ CBM / DAY
- (8) Customs, inspection fees, inspection and quarantine fees and other non-listed expenses are paid by the customer at actual expense.
- (9) Tariff margin: the duty deposit should be paid to the customs by exhibitors. If exhibitors entrust us to pay the deposit, we will collect the surcharge according to 3 percent of the total amount per 30 days.

Return costs:

- (1) Customs charges: 1000 CNY /BL
- (2) Customs censoring charges: 700 CNY / BL
- (3) Trade agency fee: 1000 CNY /BL
- (4) Exhibition hall picking-up to airport : 6.5 CNY / KG, minimum charge :500 CNY / BL
Exhibition hall picking-up goods to port: 4000 CNY / container
- (5) Loading and unloading fee on-site: 180 CNY / CBM (Package fee included, If the customer packaging by themselves , charged 400 CNY/CBM)
- (6) Airport consignment miscellaneous expenses: 1 CNY/ KG
Port miscellaneous charges: actual cost payment (about: 5000 CNY / 40 feet container; 3000 CNY / 20 feet container)
- (7) Customs delivery fee from the pavilion to the airport: 6.5 CNY / KG, minimum charge :500 CNY / BL
- (8) Customs, inspection fees, inspection and quarantine fees and other non-listed expenses are paid by the customer at actual expense.

The above costs require one-to-one confirmation of the final cost.

Attention :



(1) The above rates are the one-way rates for the exhibits loaded in ordinary containers. If special case exhibits are available, quotation will be made separately.

(2) RMB600 registration fee is charged for each ATA document, and please mark "for show" or "exhibition" in the use column of ATA.

(3) For goods without ATA, the Customs will charge about 30% to 100% deposit. Please pay us in advance so that we can pay to the Customs on customs clearance.

(4) Return the exhibits, after all the exhibits back out of China for a month or so to refund the deposit. If you do not return the exhibits, you will pay the tariff for this item. The final actual tariff amount will be based on the Chinese customs tax form.

(5) The above charges should be paid no later than 7 working days before the arrival of the goods in port, so as to facilitate us to begin customs clearance for exhibitors at the first time .

(6) Air cargo is charged at a minimum of 5 CBM/BL, and sea freight 20 feet at 23CBM and 40 feet at 46 CBM.

(7) Additional charges incurred at wharf and airports are collected from exhibitors according to actual cost payment.

The possible costs include: bill exchange fee, port miscellaneous fee, terminal construction fee, wharf miscellaneous fee, THC, airport cargo terminal miscellaneous charges, airport and wharf overrun storage fee, shipping company and airline document fee, inspection and quarantine, fumigation fee, etc. Wooden packaging treatment fees and other government charges.

(8) General mode of trade imports shall be paid: import duties and value-added tax. The tax rate is levied in accordance with the tax rates prescribed by the Chinese customs laws and regulations. In case of customs or commodity inspection, customs inspection fee: 1000 CNY/BL ,commodity inspection fee: 1000CBM /BL.

(9) Import exhibits not arrived at the port in accordance with the prescribed time will charge 30-100% of the express service charges, we will do our best to handle the customs procedures for goods, but can not be held responsible for the delay in the exhibition.

(10) Special exhibits will be charged 30-100% of the cost of services (such as dangerous goods, frozen products, super heavy goods, etc.)

(11) In order to ensure the smooth exhibitors, exhibitors are requested to declare the actual value of the goods according to the actual conditions, if any problems caused by the exhibitor's own hidden report, we will not bear any liability.

(12) In order to protect the interests of exhibitors, exhibitors are required to purchase the full range of exhibits insurance, including exhibition, withdrawal and other periods of exhibition safety insurance and personnel accident insurance. The Exhibitor shall provide the Logistics Service Provider with complete

insurance contract text or a copy.



14. Mode of payment

Exhibitors are required to settle all customs clearance and site operation charges to us before May 5th, 2019. We only accept cash or bank transfers. We do not accept cheques.

II. Insurance clause

Exhibitors are required to insure the insurance of goods for the entire period. Coverage shall cover the shipment from the place of origin to the destination, during the exhibition, until the goods are returned to the place of shipment or at the point of receipt of the goods after they have been sold locally. We are responsible for the preservation of exhibits in the period of our service, but the preservation liability is limited to the intact packaging of the exhibits. Within the scope of our service, under the requirements of the exhibitors' outer packing and internal fillers to meet the requirements of long distance transportation and many times moving down, if the outer packaging is damaged because of our responsibility, the exhibits are lost or damaged, according to the actual situation, Our highest amount of compensation are according to the lost or damaged part of the exhibitor declaration list indicated in the corresponding value of compensation, the maximum amount of compensation for RMB1000/BL, the actual compensation will be calculated by the insurance company.

We shall not be liable for the following cases:

- (1) The loss and damage caused by the unpacked or unsolid outer packaging of the exhibits;
- (2) The external packaging of the exhibits is intact and the Inner substances are lost and damaged;
- (3) Loss and damage of exhibits after they have been transported to the booth;
- (4) Loss and damage of exhibits before we sign for them at the end of the exhibition;
- (5) Loss and damage of exhibits left at the exhibition site without prior written notice.

International Department of Zonglian Exhibition Logistics

January 1st, 2019

Annex: maritime price reference table



| Import shipping price (for reference only) | | | |
|--|------------------------|----------------|---------------------|
| Originating | Destination | Quotation(FCL) | LCL(Collect by ton) |
| HAMBURG-HUANGPU | Huangpu Port,guangzhou | 500USD/600USD | 45USD |
| SOUTHAMPTON-HUANGPU | Huangpu Port,guangzhou | 500USD/600USD | 45USD |
| LE HAVRE-HUANGPU | Huangpu Port,guangzhou | 500USD/600USD | 45USD |
| ROTTERDAM-HUANGPU | Huangpu Port,guangzhou | 500USD/600USD | 45USD |
| ANTWERP-HUANGPU | Huangpu Port,guangzhou | 500USD/600USD | 45USD |
| USWC-HUANGPU | Huangpu Port,guangzhou | 400USD/500USD | 65USD |
| USEC-HUANGPU | Huangpu Port,guangzhou | 600USD/680USD | 45USD |
| Bangkok-HUANGPU | Huangpu Port,guangzhou | 200USD/250USD | 25USD |
| Singapore-HUANGPU | Huangpu Port,guangzhou | 250USD/450USD | 25USD |
| manila-huangpu | Huangpu Port,guangzhou | 200USD/300USD | 22USD |
| OSAKA-HUANGPU | Huangpu Port,guangzhou | 150USD/250USD | 15USD |
| inchon-huangpu | Huangpu Port,guangzhou | 150USD/250USD | 15USD |
| Sydney-huangpu | Huangpu Port,guangzhou | 250USD/450USD | 25USD |
| 1.The above price is only the reference price of international shipping, and the real-time price is fluctuating. | | | |
| 2.The price does not include local wharf charges, customs declaration, pick-up, import clearance, inspection, delivery, import terminals, etc. | | | |
| 3.International air freight quotations are subject to separate inquiry | | | |

Form 1 : Raw space construction application form



(Please fill in the form, seal, scan, and send to the official contractor zzxzl@zzexhibit.com)

| | |
|---|--|
| Exhibition : | |
| *Constructor | *Tel : _____ |
| *Exhibitor : | *Tel : _____ |
| *Construction location : | Booth No. _____ |
| *Construction time : | |
| *Dismantling time : | |
| *Construction area : _____ m ² | |
| *Workers quantity : | Electrician : Carpenter : Other : Total quantity : |
| *On site responsible *Name : | *Tel : _____ |
| *Security responsible *Name : | *Tel : _____ |
| *Hoisted point quantity : | *Suspension weight : |
| Construction material : | |
| *Construction electricity use | *Electricity use during exhibition |
| Tel IDD_ DDD_ LDD_ | Water Φ20mm_ Φ38mm_ |
| Internet <input type="checkbox"/> | ADSL <input type="checkbox"/> (Reserve 1 month in advance) |
| *Applicant : | Tel : _____ |
| Constructor (seal) : | |

Notes :

1. Items with * must be truthfully filled in, any results due to written errors will be assumed by the constructor.
2. Please attach the copy of workers' ID cards, electrician qualification certificates and other special work qualification certificates to this form.

Form 2 : Raw space construction authorization letter



(Please fill in the form, seal, scan, and send to the official contractor zzxzl@zzexhibit.com)

Exhibitor _____, of exhibition _____, booth number is _____, booth area is _____ m², authorize _____ as our booth constructor, and prove that:

1. The construction company has been examined and approved by us as our only designated booth constructor, with construction qualification;
2. The construction company has signed construction contract with us to ensure booth safe construction and normal function;
3. We have been aware of the construction rules and regulations of the organization committee, and have warned our designated constructor to ensure on-site construction safety.
4. We will coordinate with the organization committee to supervise and manage booth security, if there are violations, the organization committee has the right to punish the responsible party;
5. We will supervise and manage the booth constructor, if there are violations, the organization committee has the right to punish the responsible party.

Authorize party (seal)

Authorized party (seal)

Signature:

Signature:

/ / /

/ / /



Form 3 : Volume control commitment letter (submit if have)

(Please fill in the form, seal, scan, and send to the official contractor zzxzl@zzexhibit.com)

Booth No : _____

We are exhibitor of _____ exhibition, we have been aware that exhibition area is a public area, we shall consciously keep the order in this area, build a good exhibition environment for visitors, avoid vicious volume competitions. Therefore, we will obey strictly the video play and volume control rules made by the organization committee, swear not to install any amplification system like loudspeaker in booth; not to use amplification mode on video players, control the play volume under 60 db, and will designate responsible person to be in charge of volume control. Meanwhile, we will coordinate positively with the organization committee to supervise other exhibitors, if there are any violations, we will complain to the organizer.

If there are any violations to the volume control regulations, we will accept the punishment of organization committee, and assume the results.

Hereby promise !

Exhibitor (seal) :

Volume control responsible person :

Tel :

Punishment measures to violators :

First step: official contractor issue written rectification notice

Second step: Power cut to booth that refuses to rectify with a fine of 3000 RMB.



Form 4: Construction management rules and regulations of Guangzhou Baiyun International Convention Center

*Please go through this file carefully, sign and seal after being clear about the rules and regulations, and please contact to the official contractor directly at project@zzexhibit.com if you need further info.

I.Basic regulations

1.Booth design must comply with professional technical norms (like electrical safety use, fire protection, structure, water supply and drainage, etc.)

Height limit of raw space overall structure is limited 4 meters.It is forbidden to build booth of 2 floors, violators will be punished with fines of doubled booth fee.

2.It is forbidden to damage, pollute or destroy in other ways the main building and ancillary facilities of the venue, including not to use nails or pile driving to fix objects on the ground or wall of the venue, not allowed to use materials which are difficult to remove like grease, paint, glue and so on, not allowed to lean, press, pull or hang on the walls, ceilings or any other special facilities and equipment (like pipes, embedded fitting, etc), and not allowed to suspend structural load-bearing objects on venue facilities without permission.

3.Carpet laid in public area, passage or booth must meet the difficult-flammable standard of level B1 or above, and the quality shall satisfy national environmental protection, fire prevention and flame retardant standards.

4.For constructing hard objects with sharp corners, decorative structures protruding or concave on the ground, ropes or cables that are dragged and dropped on the ground, and articles that are likely to cause crushing injuries, in the range of height or plane that may cause personal injury, protective measures and eye-catching warnings must be taken to prevent accidental injury.

5.Constructors shall apply for working pass for their workers, during construction period, all workers shall wear the working pass and observe the management. If not, the official contractor has the right to cancel the construction qualification of illegal workers.

6.During build-up and dismantling period, raw space constructors shall clean up special materials and garbage of booth within the specified time, official contractor will refund the deposit after check and confirm. otherwise the official contractor has right to deduct the deposit.

7.Constructors shall take necessary safety precautions according to relevant national laws and regulations to guarantee personal safety of booth construction personnel.

8.The wooden ladders is forbidden during the construction, high ladder of more than 2 meters must be guarded, top structures matching must use a lift. Temporary structures (walls) must be well fixed.

9.During build-up time, if raw space constructors need to work over time, they shall apply to official contractor before 16:00 of that day and go through over time working process.

10.All construction materials, decorative materials, carpets, light box cloth, and printing cloth must be non-flammable or flame-retardant and must reach flame-retardant standards of level B1 or above; it is forbidden to use flammable materials like polyurethane, foam KT board, flammable plastic products, ordinary sponges, elastic cloth, yarn products, soft bags and so on or other materials prohibited by fire fighting laws and regulations; the construction wood must use flame-retardant plates (level B1 or above) or fireproof coatings; decorative fabrics must be fire-retardant or be fully immersed in flame-retardant water to reach difficult-flammable standard of level B1 or above, it is necessary to provide material samples and product inspection report during construction application in order to prove that the materials have reached level B1 (difficult-flammable);

Constructors must use electrical materials of safety qualification, and meet national standards (GB), such as cables, switches, lamps and so on. For power wires and cables of equipment lines, except dark pipe laying,



11. Must use halogen-free low smoke wires and cables. When wires and cables are laid in bundles, must use flame-retardant wires and cables. Distribution lines should have protection measures like using metal pipes, enclosed metal trunking or difficult-flammable plastic pipes and so on. Installation of electrical equipment and facilities must comply with relevant technical requirements in < National Electrical Engineering Installation Standards>.

12. Overload use of cables and switches are not allowed. All loads of switches and cables used by constructors shall be limited within 80% of the nominal design capacity. If there are ageing signs on cables or switches or heating signs because of overload, official contractor and convention center have the right to cut off power and order rectification in order to avoid security incidents.

13. Except authorized personnel of exhibition center, others persons are not allowed to move, open and destroy the fixed power and lighting equipment and facilities in exhibition halls. Once discovered, it will be dealt with in accordance with relevant regulations.

14. During booth construction, constructors must reserve the distribution box interface to facilitate power connection and emergency repairs

15. Outdoor installation, use of electrical equipment, Lines and switches must have reliable protection, rain protection, grounding protection and warning measures.

16. If there are heating, frequent trips on lines or switches in booth, constructors must cut off the electricity timely and check. If these kinds of situations occur and caused by malfunction of cables, lamps or equipment of constructors, it is necessary to repair and change immediately. For example, except basic allocations, constructors have also installed other electrical equipment in standard booth without permission, or switch tripping caused by overloaded electricity use in special booths. It is necessary to declare the load and power again at the same time of rectification. For those who refuse to implement and cooperate, the power will be cut and there will be fines imposed.

17. During the build-up time, show time, and dismantling time, all kinds of construction materials and wastes must be cleared and transported within the specified time. If not, the garbage be cleaned up by the official contractor, and the garbage clearance fee will be deducted from the construction deposit paid by the booth constructor.

18. Construction personnel must be equipped everyone with helmet, and every special booth must be equipped with appropriate fire-fighting equipment.

II. Carpet protection regulations

Since the carpet of convention center is custom made, which is very precious and expensive, and the carpet replacement is extremely inconvenient, to avoid the carpet damage of the convention center, please follow the carpet protection regulations as below:

1. Before build-up time, the official contractor will lay a protective carpet on the original carpet of convention center, please pay attention and well maintain the protective, if there are some damages eventually to the original carpet of convention center due to the fault of special booth constructors, the compensation costs will be deducted by the official contractor from the cleaning&security deposit.

2. Special booth constructors shall put an additional layer of fireproof carpet on the carpet laid by the official contractor as the booth carpet, it is prohibited to use the official contractor's carpet as your booth carpet.

3. All kinds of construction vehicles or trucks are forbidden in the convention halls, you can use cart (with protective measures on the wheels) or hand haulage for construction materials transportation.

Special booth construction material requirements: "green exhibition construction materials" like aluminium materials, truss and so on are priority on the use of special booth construction materials. If there are some booths that really need to use wood as construction materials, it is necessary to disassemble the structure component in advance and then assemble on site. It is forbidden to process all materials on site. It



is forbidden to use nails, gun nails and other fixing materials to fix the wood components. And it is strictly forbidden to use oil paint and spray paint on site.

5. Tool requirements: All ladders, scaffolding, lifts and other work tools must use carpet protection measures at the bottom, it is forbidden to drag these work tools directly through the ground. If there are damages to the carpet due to violations, resultant costs will be assumed by the special booth constructor.

We've read through and are totally aware of <Construction management rules and regulations of Guangzhou Baiyun International Convention Center>, we are committed to strictly respect national laws and to comply with the <Construction management rules and regulations of Guangzhou Baiyun International Convention Center> to maintain on site security. We will bear economic or related legal consequences if there are violations to relevant national laws and regulations, or any safety problems and other accidents due to our improper design and construction.

Booth number:

Special booth construction company:

Signature of responsible person:

Seal:



COLLABORATE NOW
CREATE FUTURE

Draft Minutes
Annual General Meeting
1600 - 1730, Thursday May 9, 2019
Baiyun International Convention Center, Guangzhou, China

1. Opening Remarks by the Chair

IAPH President Santiago Garcia Milà (hereafter **the Chair**) opened the meeting by welcoming the attending members to the Annual General Meeting (AGM), which all IAPH members, Regular, Associate, Honorary and Temporary, are entitled to attend.

2. Declaration of Quorum

IAPH Secretary General Susumu Naruse declared that attendance by 35 Regular and Honorary Members in person and 30 by proxy (in total 65) satisfies the quorum for the meeting to transact business.

3. Approval of Agenda

The Chair presented the draft agenda and it was duly adopted.

4. Report on activities of IAPH during previous year and outlook for the next year

The Chair started his presentation by thanking the members present for having placed confidence in him to continue his third term as IAPH President. He then made some remarks on the activities conducted in the past years since the Baku conference in May 2018, with reference to the following topics.

- IAPH maintains a good relation with IMO, by referring to IAPH Vice-President for Africa, Mrs. Hadiza Bala Usman who was appointed Vice-Chair of the IMO Facilitation (FAL) Committee in April.
- Presentation of the new IAPH World Ports Sustainability Awards will be made during the Gala Dinner, 9 May.
- Regional meetings were held in three regions: Africa in Abuja, Nigeria, Asia South/West, East & Middle East in Kobe, Japan, and South/Central America in Panama City, Panama. More frequent interaction is desired to attract new members.
- From 2020, IAPH will utilize the service offered by HIS Markit for planning and managing the conference.

The Chair then proposed to work on **four goals** in the coming year to reinforce the transition process by mentioning:

(*QUOTE*) “**The first goal** is to have more frequent interaction with all that have an official role in IAPH. That means with all of you in the Council. I know budget

restrictions prevent frequent travelling, but I believe we should aim at having an annual working meeting of the Council, in addition to our traditional meeting during the conference. We need time to work on our agenda, meeting just once a year for two hours like we do now is not enough. We could for instance hold such an annual working meeting during an IMO session and combine it with a technical workshop on a topic that is high on our agenda.

The second goal is to work on our identity. The rebranding of IAPH is part of the strategic package but we need to make it a priority for the coming year, so that the World Ports Sustainability Program, the World Ports Conference and the new concept for the magazine Ports & Harbors are all clearly seen as part of a new and dynamic configuration.

The third goal is to have a professional membership drive. That means we must optimise the regional meetings, plan them well in advance and have them in locations that attract a maximum of existing and potential members. It also means that we should invest in a professional customer-relations management tool that can be used by all Council members that interact with existing and potential members.

The fourth and final goal is to optimise the use of our resources. With a new Board coming in, I want to take the opportunity to assess the resources we currently have and how we can allocate them better to our current and emerging needs. We also need a transparent organisation chart with clear lines of responsibility and reporting, in line with our constitution.” (UNQUOTE)

Patrick Verhoeven, IAPH Managing Director – Policy and Strategy took the podium to give a progress report of the Strategic Package implementation since the Baku conference May 2018 by referring to the following specific projects so far conducted successfully including:

- Sustainability leadership – UNCTAD workshop in March 2019 setting the roadmap for 2019-2022, 1st edition of World Ports Sustainability Award presentation and Women in ports mentoring launched in Guangzhou
- Climate projects – IAPH cooperation with Canada in submitting a GHG and ports resolution to IMO MEPC74, IAPH Clean Marine Fuels Task Force, etc.
- Partner projects – Survey on impact of extreme weather (PIANC), Joint event 2019 with ICHCA on cybersecurity, etc.

He cited the recently finalized report by Port Planning and Development Committee on automated vehicles and their impact on ports, new cruise committee agenda on cruise tourism, new IAPH branding/format for Ports&Harbors and website, membership canvassing to solicit opinions, etc.

In conclusion, he commented that there exists a clear need for us to mobilize manpower and establish a framework toward making IAPH more relevant and valuable so that we

International Association of Ports and Harbors (IAPH)

The Global Ports' Forum for Industry Collaboration and Excellence
NGO Consultative Status: ECOSOC, ILO, IMO, UNCTAD, UNEP & WCO

7th floor South Tower New Pier Takeshiba, 1-16-1 Kaigan, Minato-ku, Tokyo 105-0022 JAPAN
T: 81-3-5403-2770 • F: 81-3-5403-7651 • info@iaphworldports.org • www.iaphworldports.org



can sell and promote IAPH. Also mentioned was the fact that funds were earmarked for the WPSP roadmap implementation.

Secretary General Susumu Naruse reported to the meeting the current financial status by commenting that the WPSP related expenses continue to account for a substantial and larger percentage of total expenses and the trend is obvious in the 2019 budget, due to the establishment of a special fund for the WPSP, i.e, about US\$ 1.2 million earmarked for WPSP for a period of four years (2019-2022). Regarding the current state of membership, he commented there still exists a decreasing trend of members and the resultant need to reverse it.

A question was raised as to how the WPSP funds are used, as an annual budget of Euro 297,000 is a big amount. In response, Patrick Verhoeven replied that funds are used for both projects and personnel.

5. Report on process and results of the elections of President and Vice Presidents and Endorsement by Members

Secretary General Susumu Naruse reported on the outcome of elections conducted from December 2018 to April 2019 to elect President and Vice Presidents for the next two-year term of 2019 to 2021.

The Chair inquired if there is any question or discussion regarding the Secretary General's report. Hearing none, he announced there will be a voting by ballot by Regular and Honorary Members in accordance with Article 36 of the Constitution to endorse the report. As a result of voting, the new line-up of the Board Members for 2019-2021 were duly endorsed, as per the attachment.

The Chair commented that the Secretary General will retire soon and the Board is in the process of selecting his successor in a clear and transparent manner and further thanked the Secretary General for his ten-year service to the Association. The comment met with a big applause. He further mentioned that as soon as his successor is appointed, it will be duly reported to the membership.

6. Election of Honorary Members

The Chair proposed three individuals nominated by the Board (as per the attachment) be elected for IAPH Honorary Membership and asked for endorsement by way of applause. As a result, Mrs. Monica Bonvalet (France), Mr. Martin Byrne (New Zealand) and Mr. Susumu Naruse were duly elected.

7. Presentation on the next Conference in Antwerp in 2020

Representing Port of Antwerp, Mr. Luc Arnouts, Director, International Relations & Networks, Antwerp Port Authority, took the podium to make a presentation on the IAPH conference 2020, Antwerp, Belgium, 17-19 March by showing a brief video.

International Association of Ports and Harbors (IAPH)

The Global Ports' Forum for Industry Collaboration and Excellence

NGO Consultative Status: ECOSOC, ILO, IMO, UNCTAD, UNEP & WCO

7th floor South Tower New Pier Takeshiba, 1-16-1 Kaigan, Minato-ku, Tokyo 105-0022 JAPAN
T: 81-3-5403-2770 • F: 81-3-5403-7651 • info@iaphworldports.org • www.iaphworldports.org



After the presentation, a brief ceremony of changing hosts from Guangzhou to Antwerp was held, in which an IAPH flag was handed over from Mr. Chen, Director General, Guangzhou Port Authority to Mr. Luc Arnouts.

8. Other business

The Chair made a brief announcement to the effect that the venue of IAPH 2020 conference is still open and any port is welcome to host it.

With no further item to be discussed, the Chair adjourned the meeting.

International Association of Ports and Harbors (IAPH)

The Global Ports' Forum for Industry Collaboration and Excellence

NGO Consultative Status: ECOSOC, ILO, IMO, UNCTAD, UNEP & WCO

7th floor South Tower New Pier Takeshiba, 1-16-1 Kaigan, Minato-ku, Tokyo 105-0022 JAPAN
T: 81-3-5403-2770 • F: 81-3-5403-7651 • info@iaphworldports.org • www.iaphworldports.org



IAPH GUANGZHOU 2019 WORLD PORTS CONFERENCE

LIST OF PARTICIPANTS

| Country | Organization Name English | Name English | Job Title English |
|------------|--|--|--|
| Argentina | Sociedad Portuaria Regional de Buenaventura SA | MUSTICO CLAUDIO ROBERTO ZOPPIS FLAVIA LEONOR | Operation VP CIO |
| Australia | AECOM | Naidu Venket | Director Ports Marine |
| | Anthony P Morrison, Lawyer | Anthony Morrison | Lawyer |
| | International Harbour Masters Association | Allan Gray | President |
| | Port Authority of New South Wales | Jeanine Maree Drummond | Harbour Master |
| | Seaport OPX | Mortensen Simon Matthew Prumm | Managing Director Seaport OPX Global Lead - Business Development |
| | TT Club | Laurence Jones | Director Global Risk Assessment |
| | WaterGasRenew Pty Ltd | Bob Dixon | Managing Director |
| Azerbaijan | Baku International Sea Trade Port | Rashad Karimov Taleh Ziyadov Vahid Aliyev | Senior Advisor to Director General Director General Deputy Director General |
| Bangladesh | Mongla Port Authority | A K M Faruque Hassan | Chairman |
| | The Chittagong Port Authority | ZULFIQUR AZIZ | CHAIRMAN |
| Belgium | Antwerp Port Authority | Eric de Deckere Luc Arnouts | CSR manager Directeur Internationale Netwerken |
| | APEC-Antwerp/Flanders Port Training Center | Guojin Liu | China Programme Coordinator |
| | IAPH | PATRICK Verhoeven | MANAGING DIRECTOR |
| | IAPH WPSP | ANTONIS MICHAIL | WPSP Technical Director |
| | Streamlines NV Antwerp Branch Office. | Gerald Munjanganja | Line Manager |
| Brazil | PORTO DO AÇU | EDUARDO KANTZ Tessa Major | SUSTAINABILITY & LEGAL OFFICER Chief Commercial Officer |
| Bulgaria | Bulgarian Ports Infrastructure Company | Anguel Zabourtov | Director General |
| Cameroon | National Port Authority (APN) | Gwendoline Mesame EJEDE EJEDE EPSE MOUSSONGUI Marie Christelle FOE AMBANI | Head of communication and port cooperation department Chief Service of Port Cooperation |

| Country | Organization Name English | Name English | Job Title English |
|---------|---|--|---|
| | Port Authority of Douala (P.A.D.) | Charles Michaux MOUKOKO NJOH Ibrahima ILIASSA OUMAROU DANZOUMA Synthia Dih KWALAR | Deputy General Director Representative of the Port of Douala in Chad chief service Administrative framework |
| Canada | Saab AB / Saab Technologies (Canada) Ltd. | Everhardus van den Heuvel | Deputy Head - Global Marketing and Sales / Director Business Development |
| China | Beibu Gulf Port Co., Ltd. | Chen Silu Deng Menghan | General manager business manager |
| | ABB China Port Business Department | Guo Weidong Wang Xuchang Zhu Yinan | South China Sales Manager General manager Director of Sales |
| | Administrative Office | Han Fuhai Zeng Youtian | Secretary driver Section chief |
| | Anhui Conch Cement Company Limited | Lu Kejun | Deputy General Manager of Yinglong Logistics |
| | Anhui Port and Shipping Group Co., Ltd. | Ding Zhuangling Xue Peng | Party secretary, chairman Senior Director, General Management Department |
| | Anhui Zhonglian Shipping Co., Ltd. | Qi Shangmin Qi Yuanyuan | Chairman General Manager - Customer Service |
| | Bank of China Ltd. | Jiang Huangshan | Account Manager, Financial Department, Bank of China Guangzhou Development Branch |
| | | Lu Zhen | Intermediate Manager, Corporate Finance Department, Bank of China Guangdong Branch |
| | | Mao Bo | Director, Financial Department, Bank of China Guangzhou Development Branch |
| | | Mao Tao Pang Hui | Head of public affairs General Manager, Corporate Finance Department, Bank of China, Guangdong Branch |
| | | Ren Bentao Wan Qiuhong Wang Lin | Governor of Bank of China Guangzhou Development Branch Vice President of Bank of China Guangdong Branch Deputy Director, Financial Department, Bank of China Guangzhou Development Branch |
| | | Xu Hao Yang Ying | Vice President of Bank of China Guangzhou Development Branch Senior Manager, Corporate Finance Department, Bank of China Guangdong Branch |
| | | Yuan Shaowei | Team Leader, Corporate Finance Department, Bank of China, Guangdong Branch |
| | | Yuan Zhizhong | Vice President of Bank of China Guangdong Branch |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|--|--|
| | Baoshan Iron and Steel Co., Ltd. | Gao Zhongqi | Logistics management manager |
| | Beibu Gulf Port Co., Ltd. | Deng Wanhua Deng Wei Mo Nu Wen Zuyi Huang Qi Jiang Jinliang | Operations manager General manager of the business department Deputy general manager Deputy Minister of Production Operations business manager Route manager |
| | Beijing Aerospace automatic Control Institute | Liu Yanxin | |
| | Beijing Aerospace Automatic Control Research Institute | Xu Ansheng Zhang Yijia | |
| | Beijing Zhongsheng Yihua Technology Co., Ltd. Guangzhou Branch | Lan Jinwei | General manager |
| | Cargotec (Shanghai) Trading Company Limited | He Jiefu Lu Zhenbo Ni Min Wong Guang Hong | Technical and after-sales manager Southern sales Northern sales Bromma General Manager |
| | CCCC Fourth Navigation Engineering Bureau Co., Ltd. | Li Huiming | General manager |
| | CCCC Fourth Navigation Engineering Survey and Design Institute Co., Ltd. | Li Weiyi | General manager, deputy secretary of the party committee |
| | CCCC Second Harbor Consultants Co.,Ltd | Hu Kai Liu Lihua | General manager Overseas Dep Deputy general manager |
| | CEVA | Chen Jiamin | Guangzhou Branch Manager |
| | China Communications City Investment Holdings Co., Ltd. | Huang Yubo Rui Jie | Office senior manager Chairman of the board of directors and party secretary |
| | China Communications Construction Co., Ltd. | Chen Lei Ding Huifen Jiang Haibin Li Zhong Liu Feng Shi Yingtao Sun Ziyu Wu Yuping Zhang Jun | Senior Business Manager, Port and Shipping Dredging Division Deputy General Manager, Market Development Department, Overseas Business Division Deputy General Manager of Port and Harbor Dredging Division Senior Business Manager, Overseas Business Unit Deputy General Manager of Equipment Heavy Industry Division Deputy General Manager of Overseas Business Department Vice President, Chief Engineer Overseas Business Unit Business Manager Deputy General Manager of Equipment Heavy Industry Division |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|---------------------------|--|
| China | China Communications Construction Company | Wang Jiaxing | Staff |
| | | Wang Jinlong | Industrial Internet of Things Division |
| | | Yang Liting | Staff |
| | | Yao Zhiqiang | Director of brand office |
| | | Zhou Xiuyuan | Staff |
| | China Communications Guangzhou Waterway Bureau Co., Ltd. | Wang Baihuan | Chairman of the board of directors and party secretary |
| | China Communications Industry Investment Holdings Co., Ltd. | Du Nan | General manager |
| | China COSCO SHIPPING Corporation Limited Company | Feng Boming | General Manager, Strategy and Corporate Management |
| | | Kang Bingjian | Deputy General Manager, Public Relations Division |
| | | Yu Zenggang | Deputy general manager |
| | China Cosco Shipping News | Lv Tongzhou Xu Yining | |
| | China Harbour Engineering Company Ltd. (CHEC) | Chen Ze | Deputy director of the office |
| | | Feng Jue | Nigerian company market development manager |
| | | He Junbiao | General Manager of Science and Technology |
| | | Lin Yichong | Chairman |
| | | Liu Jialin | Deputy General Manager, Industrial Investment Operations Division |
| | | Xiang Nan | Manager of the Corporate Culture Department of the Party and the Ministry |
| | | Xu Baichen | Head of Business, General Department of Market Development |
| | | Xue Yong | Assistant General Manager, General Manager of Market Development Department |
| | | Yi Chengwei | Deputy Manager, Commercial Law Department, Regional Management Center, Central Africa, China |
| | | Zhang Liping Zhong Jie | Marketing Development Department General Manager Deputy Manager, China Harbour, Nigeria |
| | China Hualiang Logistics Group Xinliang Shipping Co., Ltd. | Wang Rongxing | General manager |
| | China Maritime Arbitration Commission | Chen Bo | Deputy secretary general |
| | China Minmetals Corporation Guangdong Logistics Co., Ltd. | Guo Xianan | General manager |
| | China Minmetals Corporation Guangdong Logistics Co., Ltd. Huangpu Branch | Liu Jijie | manager |
| | China Mobile Communications Group Guangdong Co., Ltd. | Huang Handu | account Manager |
| | China Mobile(Shanghai)Industrial Research Institute | Jiang Xin | Department head |
| | | Pan Zhengwen | Product manager |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|---|--|
| | | Chen Yurong | company representative |
| | China Ports & Harbours Association | Chen Ran Chen Yingming Ding Li Lai Wenguang Li Jinkui Wang Wei | Port Technology Magazine Executive Vice President Secretary general Head of Industry Development Deputy director of the office Director of the port research center |
| | China Ports & Harbours Association， China Ports & Harbors Magazine | Pei Gang Tong Jie | Deputy editor Chief editor |
| | China Resources Power Investment Co., Ltd. South China Region | Guo Caijie | Transportation manager |
| | China Shipowners Mutual Insurance Association | Liu Yuzhen | Deputy general manager |
| | China Telecom Co., Ltd. Guangzhou Branch | Chen Li Chen Lin | Customer Manager Chief engineer |
| | China United Network Telecommunications Co. Ltd. | Zeng Jianzhao | General manager of battalion |
| | Chinalco Logistics Group Co., Ltd. | Yan Xiaojun | Group Deputy General Manager |
| | chineseport.cn | Liu Liyun | deputy director |
| | Chiwan Container Terminal Co., Ltd. | Deng Lijuan | Customer development manager |
| | CMA CGM Shipping CO.,LTD. | Li Xirong | General Manager of South China |
| | CMA CGM Shipping CO.,LTD. Guangzhou Branch | Zhu Liqing | Branch general manager |
| | COFCO Industrial Park | Liu Meng Wang Aimin | Inspection and transportation manager |
| | COSCO | Chen Tianen Huang Peng Ma Xiaojing Zhang Xinan | manager Public relations headquarters Public relations headquarters Strategic and Corporate Management Head |
| | COSCO Ocean Bulk Co., Ltd. Marketing Center | Zheng Huayi | Deputy Manager of the Project Management Department of the Customer Management Department |
| | COSCO Shipping Bulk Co., Ltd. | Chen Xiaoxiong Chen Yan Huang Nan | Deputy general manager Deputy general manager Deputy general manager |

| Country | Organization Name English | Name English | Job Title English |
|---------|---|--|--|
| | | Huang Wei | Head of Liability Insurance, Liability Insurance Department, Shipping Department |
| | | Liu Zijian | manager |
| | COSCO Shipping Bulk Transportation Co., Ltd. | Yang Zhijian | General manager |
| | COSCO Shipping Group Co., Ltd. Research and Consulting Center | Bai Peijun | director |
| | COSCO Shipping Port Co., Ltd. | Deng Huangjun Zhou Lan | Deputy general manager General Manager of Corporate Management |
| | COSCO Shipping Port Zeebrugge Terminal Co., Ltd. | Liu Peng Song Yi | CEO Administrative Manager and Deputy Manager of Marketing |
| | COSCO SHIPPING Ports Limited | Huang Li Zhu Yifei | General Manager of Planning and R&D Director of Planning and R&D |
| | COSCO Shipping Special Transportation Co., Ltd. | Chen Wei | General manager |
| | COSCO SHIPPING Specialized Carriers Co., Ltd | Chen Feng Chen Sui Na Hu Zibo Huang Donghai Liang Yongxiang Lin Shujie Liu Yaowen Qi Jiancui Ray Dang Shan Guoyang Shen Yufei Tan Weiwen Tian Mingda Tom Monballiu Wan Ruxia Wang Tuo Wang Yaowei Wei Lukai Wu Liangming Xiang Anbo Yang Jianyuan Yao Hanwen Zhang Aiguo Zhang Weiwei Zhao Shuai Zhou Hongkai | Marketing Center General Manager Marketing center manager Marketing center supervisor Deputy Manager of Multi-purpose and Heavy Lift Operations Deputy Manager of Marketing Center Head of Wood Joint Operations Head of Legal Commerce Head of semi-submersible operation Deputy Manager of Marketing Center Head of multi-purpose and heavy-lifting operations Marketing center supervisor Head of Wood Joint Operations Marketing center supervisor International Community Relations Manager Marketing center supervisor Head of Wood Joint Operations Deputy manager of the general manager's office Head of semi-submersible operation Deputy general manager Marketing center manager General Manager of Wood Joint Operations Technical center supervisor Deputy Manager of Multi-purpose and Heavy Lift Operations General Manager General Manager Office Australian New Line Manager of Wood Joint Operations Department African Line Manager, Timber Joint Operations Department |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|----------------|--|
| | | Zhou Xiaoyong | Marketing center manager |
| | | Zhu Guihua | Deputy General Manager of Multi-purpose and Heavy Lift Operations |
| | | Zhu Zhuwei | Deputy manager of the general manager's office |
| | COSCO Shipping Technology Co., Ltd. | Wang Xinbo | Deputy general manager |
| | COSCO Shipping Xiamen Co., Ltd. | Chen Xinchuan | Deputy General Manager (presiding work) |
| | CPC Guangzhou Municipal Committee, Nansha District Committee | Cai Chaolin | Member of the Standing Committee of the CPC Guangzhou Municipal Committee, Secretary of the Nansha District Party Committee, Secretary of the Party Working Committee and Director of the Management Committee of the Nansha Development Zone (Nansha Area of the Free Trade Zone) |
| | CPC Nansha District Committee | Zheng Zhiqiang | Secretary of the secretary |
| | CPHA Waterway Transportation Service Branch | Li Zhenkun | Secretary general |
| | Dachan Bay Terminal, Bao'an District, Shenzhen City | Li Yuanyuan | Director - Department of Institutional Affairs |
| | | Wu Dan | Manager-institutional affairs department |
| | | Yang Zicong | Managing Director |
| | Dalian Forklift Co., Ltd. | Xiao Yong | Sales Manager |
| | | Zhang Jian | Sales Manager |
| | Dexun (China) Freight Forwarding Co., Ltd. Guangzhou Branch | Hu Zhichun | Branch general manager |
| | DHL global Forwarding | Lin DeLong | Guangzhou Branch Shipping Manager |
| | District office | Chen Jiaquan | Director of supervision office |
| | | Liu Zhilong | Conference officer |
| | Dongguan Hongji Coal Co., Ltd. | Liu Jianpeng | Director |
| | | Liu Yunpeng | Deputy general manager |
| | | Wei Peng | manager |
| | Dongguan Jiade Shipping Agency Co., Ltd. | Li Linpeng | General manager |
| | Dongguan Louis Duffy Feed Protein Co., Ltd. | Yu Yong | Deputy General Manager of Dongguan Branch |
| | Dongguan Yunxun Container Transportation Co., Ltd. | Mo Shujian | Chairman |
| | | Yang Zhijun | General manager |
| | Donghai Special Steel Co., Ltd. | Lin Ran | Guangzhou office representative |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|---|---|
| | Dyna International Shipping Co., Ltd. | Zhang Chenghong | Shipowner representative |
| | Evergreen Hong Kong Co., Ltd. | Hong Chen Hong Huimin Pan Shiming | manager Senior case manager chief representative |
| | Formosa Plastics Co., Ltd. | Li Yu | Shipowner representative |
| | Foshan Nanhai Nangang Terminal Co., Ltd. | Li Zhiqiang Zhao Zhengxian | Business manager Deputy general manager |
| | Foshan Shunde Shenghu Investment Co., Ltd. (Beijiao Port Phase II) | Li Guozuo | Deputy general manager |
| | Fujian Southchina Heavy Machinery Manufacture Co.,Ltd. | Chen Xiaoyang Xu Ruiyan | Sales Sales |
| | Fuzhou Port Group Co., Ltd. | Huang Ziwei Wang Dunxing | Officer Deputy general manager |
| | Galanz (Zhongshan) Household Appliances Co., Ltd. | Hu Siming | Shipping manager |
| | GAPEC, Guangzhou-Antwerp Port Training & Consultancy Co., Ltd | Jiang Meijuan | business manager |
| | Gdansk Port Authority Shanghai Office | Dawidowski Mateuzs | Representative in China |
| | Guangdong Heli Forklift Sales Co., Ltd. | Du Yun Lu Qinsi Sun Dexiang | Major account manager General manager Reloading Sales Manager |
| | Guangdong Liwen Paper Co., Ltd. | Huang Xuenian Wu Lihua | Logistics director Logistics manager |
| | Guangdong Omar Refrigerator Co., Ltd. | Huang Xiulian | Deputy minister |
| | Guangdong Power Industry Fuel Co., Ltd. | Fan Yuntan Qiao Xiaoming | Chairman Deputy general manager |
| | Guangdong Shantui Construction Machinery Co., Ltd. | Lin Song Zhang Lintao | Assistant to the general manager General manager |
| | Guangdong Shaogang Songshan Co., Ltd. | Chen Zhiwu Wu Jianping | General Manager of Marketing Management Deputy general manager |
| | Guangdong South Coast Technology Service Co., Ltd. | Hu Mengqi Li Jianbin | General manager Director of Marketing |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|--|--|
| | Guangdong Xinbao Electric Co., Ltd. | Niu Xingjuan Zhang Yifei | manager Director |
| | Guangdong Yinglong Conch Logistics Co., Ltd. | Gao Dingcang Lu Kejun Zhang Juhong | Assistant to the general manager Deputy general manager Director of the dispatching room |
| | Guangzhou Aquatic Products Group Co., Ltd. | Chen Hailiang | Deputy manager of the operation department |
| | Guangzhou Arbitration Commission | Dai Lei Ding Yan Hao Fei He Han Mo Haien Peng Jingwei Xie Junjie Yu Ruizhen Zheng Mengting | Secretary of development department Secretary of development department President of Dongguan Branch Deputy Director of development Dep Deputy Director of development Dep Secretary of development department Secretary of development department Director of development Dep Secretary of development department |
| | Guangzhou Automobile Toyota Logistics Co., Ltd. | Huang Xuemei Wang Jiacheng | Chief host |
| | Guangzhou COSCO Ro-Ro Shipping Co., Ltd. | Liu Yunwu | General manager |
| | Guangzhou COSCO Shipping Agency Co., Ltd. | Ding Ming Fang Zehao | Deputy General Manager of the Shipping Department (presiding) General Manager and Deputy Secretary of the Party Committee |
| | Guangzhou COSCO Shipping Logistics Co., Ltd. | Zhang Baomin Zhou Feng Zhou Guiping | General manager manager director |
| | Guangzhou COSCO Shipping Ro-Ro Transport Co., Ltd. | Li Yuqi | Deputy general manager |
| | Guangzhou Development Zone (Huangpu District) Business Bureau | Yang Jiawei | Director |
| | Guangzhou Development Zone Huangpu Port Economic Zone Management Committee | Ai Yun Chen Wei Chen Weibin Deng Yimin Lai Siqi Liang Yuying Qiu Lingfeng Rong Lijuan Rui Shunfu | Director deputy director Deputy general manager deputy director Clerk assistant Manager Director Deputy Director Director |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|-----------------|--|
| China | Guangzhou Development Zone Investment Promotion Bureau | Xu Ke | director |
| | | Yang Lin | assistant Manager |
| | | Zhong Jieyao | Investment assistant |
| | | Zhong Xiaotong | assistant Manager |
| | Guangzhou Development Zone Management Committee | Liu Zike | assistant Manager |
| | | Shao Jingbo | Director |
| | | Zhong Shuncan | Clerk |
| | Guangzhou Development Zone Political Research Office | Jiang Baohong | deputy director |
| | | Jiang Fengxiang | Secretary General of Ningbo Zhoushan Port Science and Technology Association |
| | Guangzhou Electronic Port Management Co., Ltd. | Zhou Zhenbiao | Deputy Inspector |
| | | Li Yaoyao | director |
| | Guangzhou Harbour Real Estate Group Co., Ltd. | Suo Youli | Assistant to the general manager |
| | | Zhou Yingwu | principal |
| | Guangzhou Hengyun Enterprise Group Co., Ltd. | Song Fei | Supervisor |
| | | Huang Kehong | Deputy manager |
| | Guangzhou Huihe Trading Co., Ltd. | Zhu Xiaowen | Deputy General Manager |
| | | Zhu Yan | Assistant to the general manager |
| | Guangzhou International Shipping Agency Co., Ltd. | Wang Feng | Deputy general manager |
| | | Li Hongkun | General manager |
| | Guangzhou JFE Steel Co., Ltd. | Zhou Huanhuan | manager |
| | | Li Yan | Minister of business |
| | | Li Yang | General manager |
| | | Liu Suxian | Director of the management office |
| | Guangzhou Jiade Shipping Agency Co., Ltd. | Zhou Xu | Long logistics area |
| | | Yuan Jianwen | General Manager of Shipping Department |
| | Guangzhou Jianxiang Automobile Sales Co., Ltd. | Zheng Ji | General manager |
| | | Chen Shun | project manager |
| | Guangzhou Jinxian Logistics Co., Ltd. | Huang Guoji | General manager |
| | | Sun Wenliang | Chairman |
| | Guangzhou Malt Co., Ltd. | Tan Weiwen | Director of operations |
| | | Yue Kai | Logistics manager |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|--|--|
| China | Guangzhou Maritime University | King Zhili Yuan Yanqing | professor Vice-Chancellor |
| | Guangzhou Nansha District Culture, Radio, Television and Tourism Sports Bureau | Hong Wenqi Hu Di Liang Jiazhi Shi Dongdong Wu Xiaodong Zhang Yingyu Zhong Xiaoling | Director Smart City Business Unit - Commercial Director staff member Senior Staff Clerk Information officer Information officer |
| | Guangzhou Nansha District Hong Kong and Macao Cooperation Office | Chen Jinning Zheng Huirong | Section chief director |
| | Guangzhou Nansha District Investment Promotion Service Center | Li Wei | director |
| | Guangzhou Nansha Economic and Technological Development Zone Commercial Bureau | Huang Jiamin Qin Sixiao Xie Xiaohui Zhu Jianmin | Investment Project Manager English translation Director Investment Project Manager |
| | Guangzhou Nansha Economic and Technological Development Zone Port Office | Chen Liyue Fan Sujuan Lei Yanni Liao Yue Lu Runsheng Lv Liangwei Xiang Yixin | Deputy director staff member Senior Staff staff member staff member Deputy Director (Deputy Director) staff member |
| | Guangzhou Nansha Economic and Technological Development Zone Port Work Office | Luo Jianwen | Director (Secretary) |
| | Guangzhou Port Authority Port Development& Research Center | Huang Jian Liu Ting Shu Jing Sun Taotao Xi Jingbo Xie Zhaoji Yan Tao Yao Linjie Yu Xiujun Zhang Shuai | Director of the Centre Deputy director of the center Deputy director of Air China Deputy director of the center director of research and development |
| | Guangzhou Port Company Limited | Chen Hongwei Chen Zhiyi | Deputy general manager deputy chief economist |

| Country | Organization Name English | Name English | Job Title English | |
|---|------------------------------|------------------------------|--|-----------------|
| Guangdong | Guangzhou Port Group | Chen Zhong | General Manager, Overseas Business Unit | |
| | | Chen Ziruo | Staff | |
| | | Deng Guosheng | General manager | |
| | | Ma Jinqi | Deputy general manager | |
| | | Song Xiaoming | Party secretary, deputy general manager | |
| | | Wang Shaling | Production Business Department | |
| | | Wei Tongjun | Deputy general manager | |
| | | | | |
| | Guangzhou Port Pilot Station | Cai Jinlong | Party secretary, chairman | |
| | | Ke Xia | Head of Party Committee Work Department | |
| | | Li Yibo | General manager, deputy secretary of the party committee | |
| | | Wen Dongwei | Union president | |
| | Guangzhou Seaport | Guangzhou Port Pilot Station | Fan Wei | |
| | | | Han Rubing | Assistant pilot |
| | | | Huang Huimin | Clerk |
| Li Yan | | | Deputy chief | |
| Liu She | | | Assistant pilot | |
| Lu Chunyu | | | Clerk | |
| Lu Jianhua | | | vice secretary | |
| Ma Weiping | | | Clerk | |
| She Yihui | | | Deputy chief | |
| Wang Wei | | | Director | |
| Xu Guojian | | | office manager | |
| Xu Zhaojie | | | secretary general | |
| Guangzhou Port Shipping Association | Li Yang | Deputy Secretary General | | |
| | Xia Wen | Secretary | | |
| Guangzhou Seaport Business Travel Co., Ltd. | Cao Chang | Head of business | | |
| Guangzhou Seaport Training Co., Ltd. | Liu Chao | Deputy general manager | | |
| Guangzhou Shipping Exchange Co.,Ltd | Chen Junwei | Commissioner | | |
| | Huang Bingjie | Department Director | | |
| | Liao Kaide | Deputy minister | | |
| | Sun Xiaobing | | | |
| | Sun Xiaowei | Director of public affairs | | |
| | Zheng Yanping | principal | | |
| | Deng Jinle | Executive Vice President | | |
| | Huang Jiamin | Commissioner | | |
| | Luo Zhenyu | Supervisor | | |
| | Xie Yunchang | Head of Asset Trading | | |
| Zhu Guangyu | vice president | | | |

| Country | Organization Name English | Name English | Job Title English |
|---------|---|--|--|
| China | Guangzhou Yuehe Energy Co., Ltd. | Lin Xuejun Qiu Jianwei Yuan Linchun | Deputy general manager Shipping manager Chairman |
| | Guangzhou Yufeng Information Technology Co., Ltd. | Zheng Zhoujun | General manager |
| | Guangzhou Zhejiang Hangzhou Forklift Co., Ltd. | Li Shifu Zhu Zhenfeng | business manager Key account manager |
| | Guangzhou Zhonghailong International Freight Forwarding Co., Ltd. | Chen Xuerong She Mingsheng | Vice president Vice president |
| | Guangzhou Zhujiang Electric Fuel Co., Ltd. | Li Weijia Wang Jialin | Deputy general manager Business hosting |
| | Hainan Eight Ports Co., Ltd. | Huang Zhaozhou | General manager |
| | Hainan Success Network Technology Co., Ltd. | Hong Anqian Hu Zhenkui Wang Xin Zhang Shuai | President minister Salesman vice president |
| | Hainengda Communication Co., Ltd. | Zhang Hua | Regional director |
| | Hamburg Sued | Shi Lingjiao | Guangzhou Branch Manager |
| | Hangzhou Hikvision Digital Technology Co., Ltd. | Xu Qingsheng Zhang Yu | Director of Marketing Industry Director |
| | Haotong International Freight Forwarding Co., Ltd. | Zheng Bishuang | Chairman |
| | Hapag-Lloyd Co., Ltd. Guangzhou Branch | Li Facheng | Senior Manager - Department of Commerce |
| | Hebei Port Group Co., Ltd. | Liu Guanghai Shao Ning | General manager secretary |
| | Heung-A Shipping Co.,Ltd. | Li Jing Li Jing | Guangzhou manager Guangzhou manager |
| | Hoi Tung Marine Machinery Suppliers Co., Ltd. | Fang Jun Liu Jing Peng Huiwen Shao Weiqin Wei Changwang Yang Jiasen | Chief engineer Senior Sales Manager, South China Deputy general manager East China Senior Sales Manager South China Sales Manager Senior Sales Manager, South China |

| Country | Organization Name English | Name English | Job Title English |
|---------|---|--|--|
| | | Zhang Rui | South China Sales Director |
| | Honda Motor (China) Co., Ltd. | Gao Shunji Li Xue | Chief Clerk |
| | Huangpu District Port Bureau | Tong Xiaoqing | Clerk |
| | Huawei Technologies Co. Ltd. | Chen Bin Chen Huasheng Li Gang Li Jiahui Li Kewu Lu Haikong Wang Heran Zhang Yue Zheng Changbo Zhou Jianjun | General Manager of Guangdong Enterprise Business Corporate Transportation IT Product Manager Minister of Corporate Public Transport Development Corporate Communications Datacom Product Manager Port chief expert General Manager of China Transportation Corporate Transportation Wireless Product Manager Corporate Transportation Product Manager Enterprise Traffic Intelligence Computing Product Manager Vice President of China |
| | Huawei Technologies Co. Ltd. Colombia | Qiu Hong Zhang Tianyu | Manager Manager |
| | Huawei Technologies Co. Ltd. Denmark | Li Xiaoyu | Manager |
| | Huawei Technologies CO., LTD | Lu Haikong | General Manager of China Transportation |
| | IHS Market | Sherry Yang | Maritime & Trade Events |
| | Inspur Software Group Co., Ltd. | Zeng Ting | Key account manager |
| | Institute of Studies for the Great Bay Area(Guangdong,Hong-kong, Macau) | Huang Wusheng Huang Xin Lin Yanli Shen Jiayu Shi Qinlin Yao Xiaojie | Director of Industry Coordination Deputy general manager Head of Industry Coordination Deputy Director, Industry Coordination Department Director R&D Center Head of general department |
| | Jiahong International Transportation Agency Co., Ltd. Guangzhou Branch | Guo Ping He Shumin | Operations Manager Office Manager |
| | Jiangsu Gongli Heavy Machinery Co., Ltd. | Li Zhong Tan Congshan | Chairman vice president |
| | Jiangsu Guoxin Jingjiang Power Generation Co., Ltd. | Ding Xuchun | Party secretary, chairman, general manager |
| | Jiangxi Jiangte Motor Co., Ltd. | Cao Yong | Deputy general manager |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|--|---|
| | Jingzhou Port Group Co., LTD. | Fan Lijian | Chairman |
| | Kalmar Port Machinery (Shenzhen) Co., Ltd. | Huang Jianghuo Zhang Shushu | Kalmar Solutions Sales Manager, South China Region Kalmar Vice President, Head of Greater China |
| | Kingdee Software (China) Co., Ltd. | Lei Weikang Liu Xun | Kingdee Guangzhou Company Business Manager Deputy General Manager of the Large Enterprise Division of Kingdee Guangzhou Company |
| | Linkeychain Intelligent Technology(Shanghai)Co.,Ltd. | Pang Yinming | Chairman and President Chairman & President |
| | Lisheng Mediterranean Shipping (Shanghai) Co., Ltd. Guangzhou Branch | Pan Huzhi Pan Jie | Senior Manager Chairman |
| | Lisheng Mediterranean Shipping (Shanghai) Co., Ltd. Shenzhen Branch | He Changtai | General manager |
| | Maersk | Deng Yunqing Ding Tian Liang Shan | General manager Senior Manager Deputy general manager |
| | Management committee | Duan Zhiwei Jiang Xiaomin Li Yang Pan Yuzhang Wu Hao Xie Likai Xie Ming Zeng Jianping | Director of the conference Secretary General of the Management Committee, Director of the Office of the Management Committee Conference staff Deputy director of the management committee Conference officer Deputy Director of the Management Committee Deputy director of the management committee Deputy director of the management committee |
| | Midea Group Ander International Logistics Co., Ltd. | Ke Zhiwen Ma Baican | Resource management manager General manager |
| | Nanjing Local Railway Co., Ltd. | Wang Jianjun Liu Bo | director Chairman and general manager |
| | Nansha District Committee, District Government | Zhu Dantao | District Standing Committee, Deputy District Head |
| | Nansha District Government | Dong Ke Lu Bingyan | District head Deputy Director of the Management Committee |
| | Ningbo Ocean Shipping Co., Ltd. | He Shengbo Zhao Jiaru | Vice president of the company Deputy Manager of the Ministry of Internal Trade |

| Country | Organization Name English | Name English | Job Title English |
|---------|---|---|--|
| China | NYK LINE (CHINA) CO.,LTD GUANGZHOU BRANCH | Xie Bin | Deputy general manager |
| | Ocean Network Express (China) Ltd. | Huang Huibing Huang Jin | Guangzhou company manager Operations manager |
| | Pacific International Lines Co., Ltd. | Chen Xiao Li Jiahui Liao Guanjun | General Manager of Guangzhou Branch Deputy General Manager of Guangzhou Branch Guangzhou Branch Operations Manager |
| | Piraeus Port Authority (PPA) | Fu Chengqiu | President |
| | Qiaoyi Logistics Co., Ltd. | Huang Yidu Wangbi | Chairman Investment manager |
| | Qidong City Lusi Port Development and Construction Advisory Committee | Li Hongbin Yu Cuiming | Secretary general director |
| | Qidong Shenhai Lubrication Equipment Co., Ltd | Li Runqing Yu Halfeng | business manager Business Director |
| | Qingdao Haixi Heavy Machinery Co., Ltd. | Cai Huanghe Zeng Fengming Zhang Kun | Deputy Director of the Institute of Intelligence Minister of marketing Sales Director, Marketing Department |
| | QINGDAO NEW QIANWAN CONTAINER TERMINAL CO., LTD. | Li Yongcui Zhang Liangang | Deputy General Manager General manager GM |
| | Qingdao Party School of CPC. Qingdao Administrative College. | Jin Hua | Deputy Director of the Department of Economics |
| | Qingdao Port Group | Guan Wei Li Fengli | Director of the party committee Party secretary, chairman |
| | Qingdao Port International Co., Ltd. | Bie Lixue Wang Enshi Xu Wei Zhang Jiangnan | Director of production operations Director of investment development office President |
| | Quanzhou Ansheng Shipping Co., Ltd. | Zhang Chenghong | manager |
| | Reliance Industries Limited. | Wang Haixin | General manager |
| | Rizhao Port Group Co., Ltd. | Xiao Hui Zhang Feng | Minister of the Party and the Ministry of Work Director of the employee protection center |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|----------------|--|
| China | | Liu Jialei | Deputy Director of the Integrated Office, Deputy Manager of Bibo Service Company |
| | | Zhang Maozong | Deputy secretary of the party committee |
| | Saab AB / Saab Technologies (Hong Kong) Ltd. | Samuel Lam | Engineer |
| | | Shena Li | Project Assistant |
| | SANY Co., Ltd. | Chen Xiong | Marketing management supervisor |
| | | Tian Haijun | account Manager |
| | | Zheng Shuangle | account Manager |
| | | Zuo Changgeng | South China Marketing General Manager |
| | SANY MARINE HEAVY INDUSTRY CO., LTD | Tang Weibin | General manager of international marketing company |
| | Sanya Port Authority | Shi Ruxiong | Minister of strategic development |
| | | Chen Yue | Deputy Secretary of the Party Committee, Secretary of the Discipline Inspection Commission |
| | SDIC Power Holdings Co., Ltd. | Gao Hai | General Manager of Business Management |
| | SEW-Transmission Equipment (Guangzhou) Co., Ltd. | Shen Gongyun | General manager |
| | Shandong Bohai Bay Port Group Co., Ltd | Gao Tian | Staff |
| | | Li Jinlong | Deputy general manager |
| | Shandong Province Port and Shipping Association | Wang Zaixian | Vice president |
| | Shanghai Haibo Logistics Software Co., Ltd. | Feng Mei | Marketing manager |
| | | Ying Jun | Deputy general manager |
| | Shanghai Harbor e-logistics Software Co.,Ltd. | Huang Heng | GM |
| | Shanghai LanHao Electric Co.Ltd | Chen Ju | Sales Representative |
| | | Yanyou | Sales Representative |
| | | Zhang Qiang | market planning |
| | Shanghai Maigao Network Technology Co.,Ltd. | Huang Jiafei | General manager |
| | | Huang Lihua | Marketing Director |
| | | Li Yuanbin | head of design |
| | | Peng Chong | Project Director |
| | | Zhan Liangxing | Engineering manager |
| | | Zhao Xizhu | Sales Manager |
| | Shanghai Maritime University | Chen Xinqiang | lecturer |
| | | Yang Yongsheng | Dean of the Institute of Logistics Science and Engineering |

| Country | Organization Name English | Name English | Job Title English |
|---------|---|--|---|
| | SHANGHAI PUDONG INTERNATIONAL CONTAINER TERMINALS LIMITED | Shi Zengyan | Deputy general manager |
| | Shanghai Wenjing Information Technology Co., Ltd. | Du Lin Wu Junfeng | Director of Marketing General manager |
| | Shanghai WestWell Information and Technology Company Ltd. | Tan Limin Yue Zhongdong Zhang Shuo Zhang Wei Zhao Zhen Zhou Min | CEO Senior account manager Senior product manager COO vice president Senior Manager, Marketing Communications |
| | Shanghai WestWell Information Technology Co., Ltd. | Xu Yizhe Yang Yuanyuan Yang Yujun Yuan Yan | Project assistant Vehicle engineering project manager Product manager Product assistant |
| | Shanghai Zhenhua Heavy Industries Co., Ltd. (ZPMC) | Chen Qiang Dong Xiaoxiao Guan Linji Hu Zhongwang Lu Jieling Lu Zhidong Ma Lei Ma Weijun Siran Zhang Jian Zhao Fangfang | Deputy General Manager of HAECO Group Office of the Office of Integrated Management Deputy Minister of Corporate Culture Assistant Manager of HAECO Group business manager Corporate Culture Office Deputy General Manager, Marketing Center, Smart Industry Group Director of Sales business manager vice president Director of Marketing and Service Center |
| | Shantui Construction Machinery Co., Ltd. | Guo Lei Liu Dezhi Wei Yong | Department Director director manager |
| | Shekou Container Terminal Co., Ltd. | Peng Li | Public affairs manager |
| | Shenzhen Amor International Logistics Co., Ltd. | Zhao Rujuan Zou Lijuan | General manager business manager |
| | Shenzhen Bolangxuan Technology Co., Ltd. | Fu Xin | manager |
| | Shenzhen Changhang Ro-Ro Logistics Co., Ltd. | Peng Qingfan Zhang Aiguo | minister General manager |
| | Shenzhen Energy Transportation Co., Ltd. | Hu Wei | Deputy general manager |

| Country | Organization Name English | Name English | Job Title English |
|-------------|---|---------------|---|
| China | Shenzhen Municipal Transportation Bureau | Luo Wenfeng | Shipping Management Manager |
| | | Mai Jinxing | General manager |
| | | Zhai Xiaobing | Deputy general manager |
| | Shenzhen Port Facilities Security Association | Dong Yanze | Director |
| | | Lou Heru | Deputy Director |
| | Shenzhen Port Facilities Security Association | Wen Yang | Deputy secretary general |
| | | | |
| | Shenzhen Yantian Port Group Co., Ltd. | Guo Cheng | Head of Investment Development |
| | | Lu Jun | Investment Development Assistant |
| | Shenzhen Yihaitong Global Supply Chain Management Co., Ltd. | Tian Dan | Director |
| | | | |
| | Shunjiang Group Company | Mo Juncan | Staff |
| | | Zheng Turong | Chairman |
| | Shuoda (Shanghai) International Freight Co., Ltd. Guangzhou Branch | Wei Jing | Guangzhou manager |
| | Sichuan Economic Cooperation Bureau Economic Cooperation Division III | Liao Kang | Senior Staff |
| | | Peng Yan | Researcher |
| Germany | Siemens Ltd., China | Duan Long | Siemen (China) Co., Ltd. |
| | | | Motion Control Department Crane Department Director |
| | Sinograin Oils Industry Dongguan Co., Ltd. | He Jinchao | Logistics Supply Chain Director |
| | | Huang Yongnan | Business representative |
| | Sinokor Merchant Marine Co., Ltd. | Bai Yunfeng | manager |
| | | Ou Haowen | Sales |
| | | Wu Yalian | Sales |
| | | Wu Yan | Project Manager - Customer Relationship |
| | | Wu Yizhen | Sales Manager |
| | | Wu Yue | Deputy general manager |
| | SIPG Shangdong Container Terminal Branch | Huang Juyuan | Corporate culture administrator |
| | SITC CONTAINER LINES (SHANGHAI) CO.,LTD. GUANGZHOU BRANCH | Liang Jiahao | Route manager |
| | | Liu Shunzhang | General manager |
| | | Liu Shushen | Deputy general manager |
| South Korea | SOUTH DIGITAL TECHNOLOGY CO.,LTD | Hu Min | Smart City Business Unit - Commercial Director |
| | Suqian Port Development Co., Ltd. | He Hao | Deputy general manager |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|----------------|-------------------------------------|
| | T.S. Lines Co., LTD. | Yu Lu | General Manager of Guangzhou Branch |
| | Taicang International Container Terminal Co., Ltd. | Xu Xiaoxiong | Director of Grocery |
| | | Xu Xingang | General manager |
| | Tangshan Port Changhang Logistics Co., Ltd. | Dai Xinggang | vice president |
| | | Liu Hongye | Chairman |
| | Tangshan Port Group Tangshan Port Logistics Co., Ltd. | Wang Ze | executive director |
| | TCL Air Conditioner (Zhongshan) Co., Ltd. | Niu Xiaohui | Shipping manager |
| | Tianjin Changming Shipping Group Co., Ltd. | Liu Mingchuan | Shipping manager |
| | | Wang Anping | Chairman |
| | Tianjin Lingang Port Group Co.,Ltd. | Su Xiaohui | General manager |
| | | Zhao Xuan | Minister of investment promotion |
| | Tianjin Nangang Industrial Zone Planning and Construction Bureau | Chen Kejian | Minister of engineering |
| | | Huang Zuojun | Project Director |
| | | Yang Ansheng | Section chief |
| | TIANJIN PORT (GROUP)CO.,LTD. | Luo Xunjie | Vice President Vice President |
| | Tianjin Port Association | Ren Daolin | Secretary general |
| | | Zhang Yankai | secretary |
| | Tianjin Tianyuanhai Techonlogy Development Co., Ltd. | Dong Dingyi | manager |
| | | He Caillu | assistant Manager |
| | | Huang Wenxiong | engineer |
| | | Li Xu | manager |
| | | Qu Lutao | engineer |
| | | Wang Chunying | Supervisor |
| | | Wu Peng | engineer |
| | | Wu Xiao | Section chief |
| | | Ye Weixiang | manager |
| | | 黄文雄 | 工程师 |
| | | 叶威翔 | 经理 |
| | | 董定毅 | 经理 |
| | Trelleborg Marine & Infrastructure | Yang Haiping | Sales Manager |
| | | Yang Jian | Deputy general manager |
| | UK P&I Club / UK P&I Club | Zhang Jing | Shanghai office representative |

| Country | Organization Name English | Name English | Job Title English |
|---------|---|--|---|
| | United Front Department | Lin Keming | Dong District Driver |
| | Wan Hai Lines(Hongkong) Ltd. | Zhu Kunhua | General manager |
| | Wan Hai Lines(Hongkong) Ltd. Guangzhou Branch | Ke Licheng Li Peigen Zhou Mengping | Shipowner representative Operations manager Shipowner representative |
| | Wan Hai Lines(Shanghai) Ltd. | Zhu Kunhua | General manager |
| | Wistron Capital (Zhongshan) Co., Ltd. | Wu Junde | Deputy general manager |
| | Worldwide Cruise Terminals | Jeff Bent | Managing Director |
| | Wuhan Gangdi Electric Group Co., Ltd. | Xu Linye Xu Min | Group Senior Vice President Deputy Director |
| | Wuxi Huadong Heavy Machinery Co., Ltd. | Ye Rui Yuan Guojian | Sales Manager Sales Manager |
| | Xiamen Container Terminal Group Co., Ltd. | Xu Xubo | General manager |
| | Xiamen Jianfa Agricultural Products Co., Ltd. | Guo Shaoyin Lin Dan Lin Na | business manager business manager Property management manager |
| | Xiamen Port Holdings Group Co., Ltd. | Cai Liqun Bai Wenbin Hu Yubin | Deputy general manager Operation department Planning Operations Manager |
| | Xiamen Sanyufeng Energy Co., Ltd. | Chen Xinhua Yu Guoqiu | Chairman General manager |
| | Xiamen Xiangyu Logistics Group Co., Ltd. | Li Bin Li Bochang Luo Zhonghua | Deputy Director of Guangzhou Xiangyu Logistics Deputy General Manager of Overseas Logistics Business Center Guangzhou Xiangyu Sales Director, South China |
| | Xuzhou Construction Machinery Group | Deng Feng She Baowen | Assistant general manager of marketing company Major account minister |
| | Yancheng KeppeSmitt Tug Service Co., Ltd. | Zhu Wei | General manager |
| | YangMing Marine Transport Corp. | Wei Bo | assistant manager |
| | Yangzhou Haichang Port Industry Co., Ltd. | Yang Kunshen | General manager |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|---|---|
| | Yantai Daily | Liu Jie | reporter |
| | Yantai Huadong Electronic Technology Co., Ltd. | Li Dalin Qu Guanghui | Deputy general manager General manager |
| | Yantai Port Group Co., Ltd. | Bao Enzhong Che Junjie Dong Jinhai Ji Mingtan Jiang Jie Jiang Xuehua Jiang Yanlu Li Feng Li Jian Li Rong Liu Jun Lu Chuanmo Qu Bin Qu Tao Su Bo Sun Chuanwei Sun Fuchun Sun Jiachen Sun Li Wang Huantao Wang Jianbo Wang Shaozu Wang Tao Wang Yong Wang Ziming Xu Mingguang Yang Gang Zhang Baohua Zhang Chao Zhang Dan Zhang Haijun Zhang Hui Zhang Quancheng Zhang Yaoyao Zhao Jiandong Zheng Guozhang | Deputy director of the office Director of container shipping office Assistant manager of the operating company Deputy director of the office Deputy Manager, Logistics Department of Harbour Boats Deputy General Manager of Container Shipping Deputy General Manager of Container Shipping Deputy General Manager of Ro-Ro Logistics Dispatching center Assistant General Manager of Harbour Logistics Deputy Manager of Ro-Ro Logistics Business Unit Deputy director of the dispatch center Deputy General Manager of Ore Terminal General Manager of Ro-Ro Logistics Deputy General Manager of Ore Terminal Chief of dispatch center Party secretary, chairman General Manager of Ore Terminal Director of propaganda Dep Director of the Iron Management Office Container Shipping Director of Guangzhou Office Deputy Director of propaganda Dep Assistant general manager Deputy general manager of the operating company secretary Director of the dispatch center Webmaster Deputy chief of office Clerk Deputy Manager of Harbour Boat Shipping Deputy secretary of the party committee office manager vice president Rotary Logistics Marketing Salesman Director of business development Deputy director of the dispatch center |
| | Yantai TV | Wan Ruipeng | reporter |

| Country | Organization Name English | | Name English | Job Title English |
|---------|--|------------------------------------|--|--|
| China | Yantian International Container Terminal Co., Ltd. (YICT) | | Huang Hongbin Liu Yinglin | Manager - Market Research and Analysis director |
| | Yantian Port International Information Co., Ltd. | | Liu Bo | Deputy general manager |
| | Zhejiang Provincial Seaport Investment & Operation Group Co.,Ltd | Ningbo Zhoushan Port Group Co.,Ltd | Pan Xizhong Tang Baolin YeZiyuling | Director of Strategic Research and Legal Affairs Deputy general manager Secretary of the Strategic Research and Legal Affairs Department |
| | Zhejiang Transportation Planning and Design Institute Co., Ltd. | | Ji Dazhen Liu Wanfeng | Director of the port Head of Harbour Research Center |
| | Zhenjiang Port Development Group Co., Ltd. | | Hu Wenhui Tang Liujun | General manager General office director |
| | Zhongfu (Shanghai) Shipping Co., Ltd. | | Ge Xiaoqing Wu Zhe | General manager Minister of water transport operations |
| | Zhonglian Shipping Co., Ltd. | | Zhu Lijun | General Manager of South China Region |
| | Zhongshan Port and Shipping Group Co., Ltd. | | Dai Fei Guo Yong | Assistant to the general manager Party secretary/executive deputy general manager |
| | Zhongshi International Logistics Co., Ltd. | | Gong Lina | Deputy general manager |
| | Zhongshun Jierou Paper Co., Ltd. | | Luo Jing Wen Jiaxian | Purchasing Manager purchasing manager |
| | Zhoushan Haishu Shipping Co., Ltd. | | Cui Jun | Chairman |
| | Zhuhai Ganghong Bulk Terminal Corporation Limited | | Chen Xiongwei Wang Weiduo | Planning customer service supervisor General manager |
| | Zhuhai Gaolan Port Railway Co., Ltd. | | Liu Wei | |
| | Zhuhai Port Business Management Co., Ltd | | Wu Hao | Deputy general manager |
| | Zhuhai Port Holdings Group Co., Ltd. | | Yang Liyi Miao Yu | Deputy General Manager of Port and Shipping Operations Center Assistant General Manager General Manager of Port and Shipping Operations Center General Manager of Zhuhai Port Aviation Management Co., Ltd. |
| | | | Ou Huisheng | Chairman |
| | Zhuhai Port Management Co., Ltd. | | Liang Chen Qin Shanchuan | Staff manager |

| Country | Organization Name English | Name English | Job Title English |
|---------------|--|--|--|
| | | Tang Wenyan | Supervisor |
| | Zhuhai xinhe Gaolan Bulk Terminal Co.,Ltd. | Li Yongcheng | Deputy general manager |
| Colombia | COEM | MARTINEZ GAMBOA FANOR AUGUSTO | CEO |
| | Sociedad Portuaria Regional de Buenaventura SA | AREVALO GONZALEZ ISMAEL ALBERTO MOLINA DURANGO GUSTAVO AOOLFO | Operation VP Sociedad Portuaria Regional de Buenaventura SA |
| Cote d'Ivoire | Port Autonome d' Abidjan (Abidjan Port Authority) | DAH SANSAN KOFFI Jean Marie KOFFI | LEGAL DIRECTOR Head of International Cooperation Department |
| Denmark | Bermello Ajamil & Partners Europe | Luis De Carvalho | CEO |
| Fiji | Fiji Ports Corporation Ltd. | Vajira Plyasena | Chief Executive Officer |
| France | GIE HAROPA (Port of Le Havre) | DUBOIS Stéphane | Head of Port Consultancy and Training Department |
| | Grand Port Maritime de Marseille-GPMM | Frédéric DAGNET | Strategy & Audit Director |
| | Marseille Gyptis International (MGI) | Camoin Justine | International Business Developer |
| Germany | bremenports GmbH & Co. KG | Michael Skiba | Head of Marketing |
| | Hamburg Port Authority | Hurtienne Wolfgang Jens Meier Kai-Dieter Classen Sacha Rougier Thiel Dr. Andreia | Associate Partner CEO Deputy Director International Affairs Managing Director Head of Corporate Strategy |
| | Hamburg Port Authority AöR | Andreia Thiel | |
| | HPC Hamburg Port Consulting GmbH | Dennis Kögeböhn | Authorised Representative |
| Ghana | Ghana Ports and Harbours Authority | NUHU KHALID OHENE BREDU GEORGE | CORPORATE PLANNING MANAGER GENERAL MANAGER - SPECIAL DUTIES |
| Greece | Port of Piraeus | 承求 傅 昱 邓 | 总裁 总裁助理 |
| India | CHENNAI PORT TRUST | RAVEENDRAN PALANIYANDI | CHAIRMAN CHENNAI PORT TRUST MINISTRY OF SHIPPING |
| | Department of Shipping, Ministry of Shipping, Road Transport and Highways, Government of India | KAILASH KUMAR AGGARWAL | JOINT SECRETARY, MINISTRY OF SHIPPING, GOVERNMENT OF INDIA |

| Country | Organization Name English | Name English | Job Title English |
|-----------|---|--------------------|--|
| Indonesia | IPC(PT Pelabuhan Indonesia II (Persero)) | Elvyn G MASASSYA | Chief Executive Officer of PT Pelabuhan Indonesia II (Persero) |
| | | ARBIE NURLAYLA | Performance Management Office |
| | | HENDRAMANSYAH WURI | Corporate Communication Officer |
| | | ILHAMSYAH MOCHAMAD | CEO Protocoler |
| | | IRAWAN CHANDRA | SDVP Institutional Relations |
| | | KASTURI PRASETYADI | Chief Operating Officer |
| | | MARYONO FAJAR | SDVP Corporate Communication |
| | | NATALIANTO RIO | EVP Corporate Strategy |
| | | PURUHITA SHANTI | EVP Corporate Secretary |
| Italy | DBA Group SPA | Marco Politi | VP Sales |
| Japan | Hakata Port Terminal Co., Ltd. | KIMOTO HIROSHI | Manager |
| | | NINOMIYA KIYOSHI | President |
| | | YOSHIDA CHIE | None |
| | IAPH | Naruse Susumu | Secretary General |
| | | Aya Fujinami | IAPH Secretariat |
| | IAPH Secretariat | Hiroyuki Nishijima | Manager |
| | | junichi takemura | undersecretary |
| | | Narumasa Tonda | IAPH Secretariat |
| | International Association of Ports and Harbors | Hiroyuki Nagai | Under Secretary |
| | Japanese Foundation for IAPH | Narikuni Nakao | Chairman |
| | Kobe-Osaka International Port Corporation (KOIPC) | Shinohara Masaharu | Executive Officer |
| | Nagoya Port Authority | Hiroshi Okamatsu | Managaer, Port Promotion Division |
| | | Hiroshi Yoshinaga | Associate Director, General Coordination |
| | Nagoya-Yokkaichi International Port Corporation | SATO HIROYUKI | President & CEO |
| | National Graduate Institute for Policy Studies | Satoshi Inoue | Professor |
| | NIPPON PARTS CENTER | HASHIMA MOTONORI | Adviser |
| | OSAKA CITY GOVERNMENT | KURASHO YASUTAKE | Assistant Manager |
| | | TANAKA TOSHIMITSU | Director General |
| | Penta-Ocean Construction Co., Ltd. | TAKEHIKO FUJITA | Executive Vice President |
| | Port and Harbor Bureau, City of Yokohama | HUANG XUEQIN | Interpreter |
| | | KISHIMOTO HIROYUKI | Director |

| Country | Organization Name English | Name English | Job Title English |
|---------|--|--|--|
| | Port of Hakata (Port & Airport Bureau, City of Fukuoka) | KEI KUROSE YOSHIHISA SUGIMURA YUMIKO MUROI | Director Chief Executive Interpreter |
| | Port of Kobe (Port and Urban Projects Bureau, City of Kobe) | Chikage Hayashi Kohei Omori Ui Narita | Director, Port Promotion Division Manager, Port Marketing Division Port Promotion Division |
| | Ports and Harbours Bureau, Ministry of Land, Infrastructure, Transport and Tourism | Taishi Yamamoto | Director |
| | Service Center of Port Engineering (SCOPE) | KEIJI HAGA MAMORU NISHIOKA TAKASHI IWAMOTO YOSHIHIRO SAKURAI | Senior Researcher Senior Researcher Managing Director Senior Researcher |
| | Shibata Industrial Co., Ltd. | Yosuke Agari | General Manager |
| | The Overseas Coastal Area Development Institute of Japan (OCDI) | Nakashima Kiyoshi | Advisor |
| | Toa Corporation | SEIICHI YAMAGUCHI | Senior Executive Officer |
| | Tokura Corporation | Yamada Takashi | Executive Advisor |
| | Toyo Construction Co., Ltd. | OZAKI YUZO | Technical Adviser |
| | Wakachiku Construction Co., Ltd. | Yasuyuki Kajiwara | Managing Executive Officer |
| | Waterfront Vitalization and Environment Research Foundation (WAVE) | NORIIKO YAMAGATA SHINJI KASHIWAGI | President Senior Researcher |
| | Yokohama Port Corporation | Takahiro Sakurai | assistant manager |
| | Yokohama-Kawasaki International Port Corporation | YASUHIRO NAGATSU | Manager ,Enjineerig Dept.,Engineering Division |
| Kenya | Kenya Ports Authority | BERNARD OSERO EDWARD KAMAU MANDUKU DANIEL MARIAM KHAMIS SYOVATA MBANDI | HEAD OF CORPORATE GM,CORPORATE SERVICES MANAGING DIRECTOR HEAD OF SECURITY SERVICES Human Resurces officer/Vice chair IAPH Africa Region |
| Korea | Busan Port Authority | Eunghyuk Lee John Elliott Johnny Sy Kichan Nam | Head of Marketing Department President&CEO Deputy Chairman President |

| Country | Organization Name English | Name English | Job Title English |
|----------|---|---|--|
| | Incheon Port Authority | Bong-Hyun Nam Soon Cheal Kim | President Director |
| | Korea Ports and Harbours Association (KPHA) | Young Bok Kim | Vice President |
| | Korean Society of Coastal and Ocean Engineers | Bumshick Shin | Assistant Professor |
| | LEE CONVENTION | BONG-SOON LEE DONG-KUN LEE Ga Young Lim Kyongha Lee Su Hyun Park SEONG-BAE HWANG | President Manager Partner Deputy Manager |
| | Ministry of Oceans and Fisheries | Byeon Jaeyoung | Director |
| | Ulsan Port Authority | HEEKYONG KIM SANG HWAN GO SOONYOUNG KIM | General manager PRESIDENT MANAGER |
| | Yeosu Gwangyang Port Authority (YGPA) | Jung Won Baek JUNGWOON OK JUNHYUK CHOI Min Sik Cha | Director President |
| | | | |
| Latvia | Freeport of Riga Authority | Agnese Mamaja Martins Ziemanis | Financial director Deputy CEO for Legal and Administrative Matters |
| Malaysia | Bintulu Port Authority | ABANG SHARIEE ABANG HOOD Kiprawi Mohamad Azlan Rijang Brandon TERRY PETRUS ANAK TAWI | ASSISTANT ACCOUNTANT Accountant Assistant Commercial Officer Admin Officer |
| | Johor Port Authority | Abdul Raqib Mohamed Ahmad Salhin Mustapa AZILAWATI AB WAHAB Muhammad Razif Ahmad RAFIDAH MOHD ALI | Operation Traffic Officer Assistant General Manager SENIOR MANAGER PROPERTY AND PROCUREMENT General Manager SENIOR CORPORATE MANAGER |
| | KUANTAN PORT AUTHORITY | MOHD AIZURIZAM ABDUL AZIZ WAN MOHD ZAIRUDDIN WAN ZAKARIA | IT ASSISTANT MANAGER ADMIN ASSISTANT |
| | MMC PORTS | YEE MUN YONG | MANAGER, PROJECT MANAGEMENT OFFICE |
| | | | |
| | | | |
| | | | |
| | | | |

| Country | Organization Name English | Name English | Job Title English |
|-------------|--|---|---|
| | PORT KLANG AUTHORITY | CHIAN CHEAT KOH SIOH CHIN QUAK SUBRAMANIAM KARUPPIAH VIJAYAINDIARAN R. VISWALINGAM WAN SITI FATIMAH WAN AHMAD | CORPORATE COMMUNICATIONS OFFICER OFFICER (DANGEROUS GOODS) GENERAL MANAGER SENIOR MANAGER SENIOR ADMIN OFFICER |
| | PORT KLANG FEE ZONE SDN BHD | CHONG YI ONG | CEO |
| | Sabah Ports Sdn. Bhd. | Kiat Min Ng SITI NORAISHAH AZIZAN | Managing Director GENERAL MANAGER |
| | Sealand Marine Inspection and Testing (M) Sdn. Bhd. | David Padman | Group Chairman |
| | Transport Events Management Limited | RORY DOYLE | MANAGING DIRECTOR |
| | WESTPORTS MALAYSIA SDN BHD | GEETHA KUPPUSAMY YAO JUNG CHONG | COMMERCIAL EXECUTIVE MARKETING MANAGER |
| Mauritius | Mauritius Ports authority | Shekur Suntah | Director-General |
| Netherlands | Green Award Foundation | Jan Fransen Keita Shinohara | Executive Director Certification Manager |
| | IADC-International Association of Dredging Companies | Kolman Rene | Secretary General |
| | Port of Amsterdam | Hendrikus Thomas Jozefus van der Weide Peter Alkema | Policy Advisor Advisor |
| | Port of Rotterdam Authority | Frans van Zoelen Peter Mollema | Head Legal Manager |
| | Ports of Auckland Limited | ROSEMARY MERCER | GENERAL MANAGER SUSTAINABILITY |
| New Zealand | South Port New Zealand Limited | Nigel Gear Rex Chapman | Chief Executive Chairman |
| | | | |
| Nigeria | Nigerian Ports Authority | ELISHA ENAKPONA EBAH HADIZA BALA USMAN MUHAMMAD ATTAHIR YUNUSA SOKONTE HUTTIN DAVIES UGO ESTHER MADUBUIKE | SECRETARY IN COUNCIL, NPCC MANAGING DIRECTOR PRISIDENT GENERAL, SSASCGOC EXECUTIVE, DIRECTOR MARINE & OPERATIONS GENERAL MANAGER MONITORING & REGULATORY SERVICES |
| | | YAU GORAIL ADAMU | MANAGER, TRAFFIC |
| | | | |
| Norway | Norwegian Ports Association | Arnt Einar Litsheim | Policy Director |

| Country | Organization Name English | Name English | Job Title English |
|-----------------|--|--|---|
| | Oslo Port Authority | Ingvar Mathisen | CEO |
| | University of Oslo | Markkula Johanna | Postdoctoral Fellow |
| | University of Oslo/Sun Yat-sen University | Heidi Haugen | Professor |
| Panama | Autoridad Marítima de Panamá (Panama Maritime Authority) | Guimara Tuñón Guerra Shiara Stevens | General Director of Ports and Maritime Ancillary Industries Chair of the Communication and Community Relations Committee |
| Poland | Gdansk Port Authority | Slawomir Michalewski | Vice President |
| Portugal | TEIXEIRA DUARTE | ANTONIO RUSSO RUI CARDOSO | |
| Saudi Arabia | Royal Commission at Jazan | Alhassani Saeed | GM – Strategic Planning & Investment Development |
| | Royal Commission for Jubail and Yanbu | Alzahrani Yahya Saleh D | GM of strategy planning and investment development |
| Senegal | Port Autonome de Dakar | KABA N'deye Astou SY Abdoul Hamid | charged of international cooperation Head of Partnerships and International Cooperation Department |
| Sierra Leone | Sierra Leone Ports Authority | Abdulai Fofana | General Manager |
| Singapore | Keppel Smit Towage Pte Ltd | Wong Matthew | General Manager |
| | JURONG PORT PTE LTD | WEIDE WALTER LIN | GENERAL MANAGER |
| | MARITIME AND PORT AUTHORITY OF SINGAPORE | CHENG HEONG TING CHUNG HUN GOH HUI XIANG LIM LEY HOON QUAH WEI-JUN MUN | DEPUTY DIRECTOR DIRECTOR ASSISTANT MANAGER CHIEF EXECUTIVE MANAGER |
| | Maritime and Port Authority of Singapore (MPA) | CHENG PENG TAN | DIRECTOR (SPECIAL PROJECT) |
| Solomon Islands | Solomon Islands Ports Authority | Eranda Kotelawala | Chief Executive Officer |
| Spain | Autoritat Portuària de Barcelona | Jordi Torrent SANTIAGO GARCIA MILA | Directeur Estrategy PRESIDENT |
| | Puertos del Estado | Javier Gesé Aperte JOSE ESTRADA | Deputy DirectorSecurity CEO |
| Sweden | Port of Göteborg AB | Claes Sundmark | Vice president BAC |

| Country | Organization Name English | Name English | Job Title English |
|-----------|---|---|--|
| UAE | Abu Dhabi Ports Company PJSC | KHALID JASSIM AHMAD AKRAN AL-ALI | Senior Manager Corporate HSE&Compliance |
| | | MUBARAK MOHAMED MAKTOUM HUMAILA ALMAZROUEI | Ports Director of ALDrafra |
| | | SAQAR MOHAMED ALI MOHAMED ALHAMMADI ALI MOHAMED ALHAMMADI | Service Desk Agent |
| | | SATHIYA SANKARAN stevan Harding | CHIEF MEDICAL OFFICER CGHS Head Regulation and Compliance |
| UK | A.P. Moller - Maersk | Smith Timothy John | Vice President |
| | EY Global | Shaun Crawford | Global Vice Chair, Industry |
| | HIS Markit | Robins Jonathan | Publishing Editor |
| | IHS Markit | Stuart Strachan | Senior Vice President, Maritime & Trade |
| | IHS Markit Maritime & Trade | Namrata Nadkarni | Head of Content |
| USA | Port of Los Angeles | Eric Caris | Director of Cargo Marketing |
| | The Port of Stockton, California | Elizabeth Blanchard Jeffrey Wingfield | Commissioner Environmental & Public Affairs Director |
| | Esri Inc. | Terrence Bills | Global Transportation Industry Director |
| | IHS Market | Sheraer Abrahams | Senior Event Manager |
| | IHS Markit | Deanna Vollmer Middlebrook Amy | Associate Director of Events Executive Director |
| | Northwest Seaport Alliance | Kurt Beckett | Deputy CEO |
| | Port of San Diego | Lawrence Malcolm Moore Ann | Commissioner Commissioner |
| | The Port of Stockton, California | Stephen Griffen Steve Herum | Chairman - Commissioner Attorney |
| | BOLIPUERTOS | LOURDES MARTINEZ MARIBEL PARRA REINALDO CASTAÑEDA | |
| Venezuela | Gerencia de Oriente de la Oficina Coordinadora de Apoyo Marítimo de la Armada | Daniel Linares | Gerente |
| | Oficina Coordinadora de Apoyo Marítimo de la Armada | Maria Contreras | Directora |

| Country | Organization Name English | Name English | Job Title English |
|---------|---------------------------|---|-------------------|
| | TEIXEIRA DUARTE | Daniela Bemudesz Danni Wu Kharina Martinez SOFIA BLANCO Chery Jabour Jose Bemudesz Sofia Blanco | |